

RECRUIT AT WASHU OLIN

World changing talent
is waiting for you.

WESTON CAREER CENTER



WashU Olin
Business School



Informed by numbers, driven by principle.

The education we deliver **prepares students to thoughtfully make difficult decisions**—the kind that can make a positive impact on both your culture and your bottom line. Through our values-based, data-driven approach, we equip our students to lead in knowing not only which problems require attention, but also which solutions will do the most good.



LEAD DELIBERATELY.

WashU Olin’s global reputation as a business school enables us to attract top-tier students from across the United States and around the world. With a unique mixture of rigorous academics, experiential learning and decision-making grounded in the present but with an eye to the future, Olin graduates are poised to make a profound impact on your organization from day one.

In fact, every touch point at Olin helps students shape a unique experience to prepare them for their future.



99% OF ALL OLIN UNDERGRADS

participate in at least one internship.



Olin students are grounded in a strong core business curriculum foundation from day one

The Weston Career Center works with students on career action plans, honing soft skills and preparing them to add immediate value to organizations

Student clubs offer leadership and growth opportunities in a variety of areas

Alumni engage directly with students by speaking in classes, working with research centers and providing mentorship

60% of all Olin undergraduates participate in a formative study abroad or international internship.



GLOBAL, IMMERSIVE, FULL-TIME MBA

empowers globally minded leaders and spans six weeks across three continents.



The Olin difference

What differentiates Olin from other business schools? We believe it's our steadfast dedication to **inspiring leaders to change the world, for good**. It's our steadfast dedication to preparing leaders to practice values-based, data-driven decision-making that creates long-term value. The student experience—every class, every extracurricular, every opportunity—is **grounded in four pillars of excellence**.



VALUES BASED & DATA DRIVEN

Individually, values based and data driven are important traits of a great leader. Together, they are transformative. Olin advances the application of rigorous decision-making criteria balanced with a steadfast commitment to personal and societal values. This results in more discerning leaders with the courage to make really hard decisions and see them through.



EXPERIENTIAL LEARNING

Experiential learning—whether around the corner or across the globe—provides students with a broader perspective on and an appreciation for differences. Throughout their Olin education, we expose our students to senior leadership and involve them in high-profile decision-making so they develop the confidence to operate beyond their comfort zone.



GLOBAL OUTLOOK

Every business leader needs familiarity and practice with critical global issues. That's why we equip our graduates to be working professionals on the global stage and infuse in them the ability to navigate cross-functional and diverse decisions. Our curriculum is informed by key global priorities so that students are globally minded and globally mobile, no matter the size or location of their future organizations.



ENTREPRENEURIAL SPIRIT

Not every Olin student is an entrepreneur, but every Olin student has an entrepreneurial spirit so that their perspective of business brings into focus boundless possibilities. Olin students are pushed to think innovatively—inside the classroom and with every other learning experience. That means being able to nimbly and rapidly respond to change. It also means having the confidence to challenge existing management models and opening doors to positive, sustainable progress.



What others are saying about us

Poets & Quants named WashU Olin’s re-imagined MBA—including a six-week global immersion experience—their 2019 MBA Program of the Year, calling it “**one of the boldest and most innovative program changes any business school has made.**”

#1 MBA Entrepreneurship
Inc, Rankings

#4 MBA Program for Women
Financial Times

#2 Master of Science in Finance
TFE Times

FULL-TIME MBA



#7 Executive MBA Shanghai
Financial Times

#7 Best Undergraduate B-School
Poets & Quants

#18 Master of Science in Supply Chain Management
Gartner

An Olin student embodies the future of leadership



Views all of the interlocking functions of your business from a global perspective.



Embraces an entrepreneurial spirit that guides their approach to work.



Exhibits the highest standards of quality and professionalism.



Enthusiastically embraces problems and takes the initiative to solve them.



Has real-world experience to hit the ground running on day one.



Collaborates and recognizes the value that comes through diversity.



Where theory meets practice

The **Center for Experiential Learning (CEL)** matches top-tier students with organizations seeking objective insights and fresh thinking on their business challenges. Olin students roll up their sleeves to gain hands-on experience, consulting for clients at businesses large and small, St. Louis nonprofits, startups and global communities.

WashU's Skandalaris Center also provides programs to expand students' engagement in creative, innovative and entrepreneurial disciplines.



CENTERS OF EXCELLENCE

The Bauer Leadership Center advances the science and practice of leadership to influence the development of leaders who live and demonstrate their values every day, enhancing their organizations and impacting their communities and society at large.

The Center for Analytics and Business Insights offers opportunities for faculty, students and companies to collaborate on analysis and research of big data to answer important business questions and influence decision-making.

The Center for Research in Economics and Strategy advances the understanding of firms and markets by supporting scientific research through analytical and/or empirical methods in the areas of applied economics, economic theory and strategy.

The Boeing Center Supply Chain Innovation promotes interaction between industry and academia through practicum projects and curriculum support.

The Wells Fargo Advisors Center for Finance and Accounting Research is dedicated to the dissemination of cutting-edge research in finance and accounting by encouraging Olin faculty and students to work more closely with the business community.



11 DEGREE PROGRAMS

Bachelor of Science in Business Administration
(8 majors, 6 minors, double major, joint degree program)

Master of Science in Finance (4 options—2 STEM options)

Master of Science in Supply Chain Management (STEM)

Master of Science in Leadership (WashU at Brookings)

Master of Science in Business Analytics
(6 options—all STEM)

Doctor of Business Administration

Full-Time MBA with STEM option

Professional/Part-Time MBA

Executive MBA (3 options)

Master of Accounting

PhD



STEM MBA OPTION

Full-time MBAs now have the option to earn an MBA with a STEM designation. WashU Olin's data-driven management science curriculum provides a strong foundation of analytic ability—coupled with a principled approach to decision-making.



Tap into the WCC's resources

The shortest distance between you and **your ideal business candidate** is through the Weston Career Center. **Why?** Our career development team begins working one-on-one with students from the day they enroll at WashU Olin. **We know our students by name and story.** And we're well acquainted with their skill sets, their leadership styles and their career ambitions.



On a parallel path, **we spend time getting to know our students' potential employers.** The more familiar we are with your company, the better we can serve as your entrée to the WashU Olin community.

When the time comes to recruit, our insights into your company—and our understanding of our students and our programs—enable us to connect you to **candidates well suited for your organization.**

Our uniquely resourced center **couples career coaches with industry leads**—resulting in students who are prepared for all types of interviews and who have a higher degree of insight into your industry, company and position.

Whether the talent you need is brand new or more seasoned, **hires from Olin will enhance your organization** and thrive professionally.

CAREER COACHING

Our dedicated coaches work exclusively with undergraduate, MBA, Specialized Masters students and alumni to **equip them to achieve their career goals.**

CORPORATE RELATIONS & BUSINESS DEVELOPMENT

This expert team takes a consultative approach to help you connect with students and meet your goals. They'll help you build a strategy for engagement throughout WashU Olin.

INDUSTRY & EMPLOYER RELATIONS

This team is your talent **acquisition partner and key point of contact.** They facilitate meaningful engagements with your organization and Olin to ensure mutual benefit.

OPERATIONS

Our Operations team manages data and stats to keep our students and corporate partners **abreast of hiring trends.**



Here's how it works

Let us help you **build a recruiting strategy that enhances your firm's visibility, highlights your employment opportunities and gives you access to exceptional talent.** It starts with a personalized engagement plan that may include participation in student club workshops, networking events and information sessions—a plan solely devoted to helping you achieve your goals. This plan will allow you to **meet students and generate interest about your employment opportunities** before the interview process begins. It all starts with a conversation.

TELL US YOUR STORY

1

Let's get to know each other. The better we understand who you are and what you need, the better we'll be able to **guide you toward meaningful engagements and positive outcomes.**

A member of our Corporate Relations Team will be your liaison and adviser, serving as your dedicated point person at Olin.

DEFINE YOUR GOALS

2

Looking for top-notch undergrads ready to enthusiastically begin their careers? How about more experienced and discerning MBAs or highly trained specialized master's degree grads? Even a seasoned leader with an executive degree? We want to **fully understand your goals** so we can advise you on the exact program that develops the competencies that are just right for your position—and the type of grad who will flourish in your organization.

CONNECT WITH STUDENTS AND RECRUIT

3

We've updated the Weston Career Center to streamline the recruiting process. Once we receive your job description, a recruiting coordinator will post the opportunity on our job platforms that target specific student audiences. We'll also promote your opportunity—collecting and sending you resume books and coordinating interview schedules. If you prefer to manage the process yourself, then that's okay, too. We're very flexible.

When the time comes to conduct interviews, you have options. You can meet with candidates in your own office, schedule time in one of Olin's complimentary interview suites or use virtual recruiting for an interview. Whatever approach you choose, we're happy to coordinate schedules and locations.

All campus recruitment activities for fall 2020 will be entirely virtual.



Connecting with students

Just like our recruiting partners, **our students come from all corners of the country and across the globe.** We've found that companies—from the most well-known to the newest startups—benefit from engaging with our students and getting to know them. Engaging with students allows you to build stronger relationships to convert candidates into your next successful hire.



CAREER FAIRS

WashU offers several career fairs, ranging from university-wide to events targeted by student population, industry and/or function. Each offers you the opportunity to make your first impression as a hiring employer and gives you the chance to personally **encourage candidates to attend your events and apply for your positions.**

INFORMATION SESSIONS

Host a student information session so that candidates can learn more about the roles and careers within your company. Make sure to post your job and internship opportunities at the same time. Doing so will **attract more students and help them prepare questions.** Many information sessions follow a standard presentation format. However, we encourage you to get creative and have an interactive conversation with students if that feels more comfortable.

COFFEE CHATS

Coffee chats are your way to meet with students one-on-one or in a small group. These chats allow you to **build stronger relationships** before the interview process, which can be influential in converting top talent. Likewise, you can continue positive momentum gained during a career fair or information session by inviting them to continue the conversation in a smaller, relaxed atmosphere.



MORE WAYS TO CONNECT

GET INVOLVED

For highly engaged companies or companies with several roles to fill, we can create a customized path that could include invitations to speak in a classroom or work on a project.

COLLATERAL IMPACT

Do you have collateral materials to share? Let us know so we can share them with targeted student groups and add them to display monitors.

WE'LL COME TO YOU

Would you like student groups to come to you? We often arrange student treks to destination cities. If you're interested, we'll let you know when we'll be in the area.

TRAIN THE TRAINER

Our coaching teams work hard to prepare candidates for your interviews. If you're interested, we can coordinate a **30-minute meeting with coaches** to help them prepare candidates to fit the unique demands of your talent acquisition process.

Let's work together.

Email or call today to discuss your talent needs.

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