### Compensation Summary 2018

- **Average Base**: $67,115
- **Median Base**: $65,520
- **High–Low Range**: $120,000–18,000
- **Median Signing Bonus**: $10,000

### Class Profiles (upon enrollment)

<table>
<thead>
<tr>
<th>Class</th>
<th>Students</th>
<th>Women</th>
<th>Under-Represented Minority*</th>
<th>Average SAT Score</th>
</tr>
</thead>
<tbody>
<tr>
<td>Class of 2020</td>
<td>161</td>
<td>48%</td>
<td>24%</td>
<td>1480</td>
</tr>
<tr>
<td>Class of 2019</td>
<td>160</td>
<td>43%</td>
<td>17%</td>
<td>1464</td>
</tr>
<tr>
<td>Class of 2018</td>
<td>211</td>
<td>42%</td>
<td>11%</td>
<td>1485</td>
</tr>
</tbody>
</table>

*Percentages are calculated as a percentage of domestic population.

### Salary Data by Industry

<table>
<thead>
<tr>
<th>Industry/Major</th>
<th>Percent</th>
<th>Average</th>
<th>Median</th>
<th>High–Low</th>
</tr>
</thead>
<tbody>
<tr>
<td>Financial</td>
<td>19%</td>
<td>$80,400</td>
<td>$72,000</td>
<td>$80,000–70,000</td>
</tr>
<tr>
<td>Consulting</td>
<td>11%</td>
<td>$71,000</td>
<td>$65,000</td>
<td>$65,000–55,000</td>
</tr>
<tr>
<td>Technology/Science</td>
<td>8%</td>
<td>$68,300</td>
<td>$63,500</td>
<td>$65,000–46,000</td>
</tr>
<tr>
<td>Marketing</td>
<td>5%</td>
<td>$55,000</td>
<td>$50,000</td>
<td>$50,000–45,000</td>
</tr>
<tr>
<td>General Management</td>
<td>4%</td>
<td>$50,000</td>
<td>$45,000</td>
<td>$50,000–50,000</td>
</tr>
<tr>
<td>Sales</td>
<td>3%</td>
<td>$48,000</td>
<td>$44,000</td>
<td>$45,000–50,000</td>
</tr>
<tr>
<td>Accounting</td>
<td>2%</td>
<td>$45,000</td>
<td>$41,000</td>
<td>$45,000–50,000</td>
</tr>
<tr>
<td>Management Info Systems</td>
<td>2%</td>
<td>$42,000</td>
<td>$38,000</td>
<td>$45,000–50,000</td>
</tr>
<tr>
<td>Operations</td>
<td>2%</td>
<td>$38,000</td>
<td>$34,000</td>
<td>$40,000–50,000</td>
</tr>
<tr>
<td>Marketing</td>
<td>2%</td>
<td>$36,000</td>
<td>$32,000</td>
<td>$35,000–40,000</td>
</tr>
</tbody>
</table>

*Salary not displayed when fewer than 3 data points.

### Employment by Industry

- **Financial Services**: Government/Education 2%
- **Consulting**: Real Estate 2%
- **Technology/Science**: Pharma/Biotechnology/Healthcare Products 2%
- **Consumer Products**: Accounting 3%
- **Accounting**: Retail 7%
- **Management Info Systems**: PR/Advertising/Marketing 9%
- **Other**: Technology/Science 14%
- **Sports/Entertainment/Leisure**: Consulting 19%

### Source of Accepted Offer

- **Alumni, Faculty or Staff Referral**: Other 2%
- **Career Fair/Networking Event**: Other 8%
- **Family, Friends Outside School**: Other 11%
- **On-Campus Interviews or Job Postings**: Other 14%
- **Company Website or Job Board**: Internship 45%
### Organizations That Hired Olin Students for Full-Time or Internship Positions


### Monthly Salary Data by Function

<table>
<thead>
<tr>
<th>Function</th>
<th>Percent</th>
<th>Average</th>
<th>Median</th>
<th>High-Low</th>
</tr>
</thead>
<tbody>
<tr>
<td>Finance</td>
<td>44%</td>
<td>$5,800</td>
<td>$6,900</td>
<td>$13,900–2,100</td>
</tr>
<tr>
<td>Investment Banking</td>
<td>26%</td>
<td>$6,800</td>
<td>$7,100</td>
<td>$13,300–2,800</td>
</tr>
<tr>
<td>Asset Management</td>
<td>5%</td>
<td>$4,500</td>
<td>$4,300</td>
<td>$6,900–2,300</td>
</tr>
<tr>
<td>Industry/Corporate Finance</td>
<td>4%</td>
<td>$4,100</td>
<td>$3,900</td>
<td>$5,800–2,100</td>
</tr>
<tr>
<td>VC/PE/PWM</td>
<td>4%</td>
<td>$4,600</td>
<td>$5,800</td>
<td>$13,700–2,300</td>
</tr>
<tr>
<td>Commercial Banking</td>
<td>2%</td>
<td>$5,500</td>
<td>$7,100</td>
<td>$13,900–2,300</td>
</tr>
<tr>
<td>Diversified Services</td>
<td>1%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Other</td>
<td>2%</td>
<td>$3,800</td>
<td>$3,500</td>
<td>$5,300–2,800</td>
</tr>
<tr>
<td>Consulting</td>
<td>21%</td>
<td>$5,300</td>
<td>$5,200</td>
<td>$6,900–3,100</td>
</tr>
<tr>
<td>Strategic Planning/Internal</td>
<td>8%</td>
<td>$5,300</td>
<td>$5,200</td>
<td>$6,900–4,200</td>
</tr>
<tr>
<td>Management Consulting</td>
<td>7%</td>
<td>$5,600</td>
<td>$5,400</td>
<td>$6,700–4,300</td>
</tr>
<tr>
<td>Technology Consulting</td>
<td>4%</td>
<td>$5,000</td>
<td>$5,700</td>
<td>$6,300–3,100</td>
</tr>
<tr>
<td>Consulting – Other</td>
<td>2%</td>
<td>$4,800</td>
<td>$4,200</td>
<td>$6,100–4,000</td>
</tr>
<tr>
<td>Marketing</td>
<td>13%</td>
<td>$3,700</td>
<td>$3,300</td>
<td>$6,300–2,400</td>
</tr>
<tr>
<td>Research/Customer Analytics</td>
<td>4%</td>
<td>$3,100</td>
<td>$3,100</td>
<td>$4,300–2,400</td>
</tr>
<tr>
<td>Brand/Product Management</td>
<td>3%</td>
<td>$4,800</td>
<td>$4,300</td>
<td>$6,100–4,000</td>
</tr>
<tr>
<td>Buyer/Merchandising</td>
<td>3%</td>
<td>$3,100</td>
<td>$3,100</td>
<td>$3,100–2,900</td>
</tr>
<tr>
<td>Digital Mktg./Promotions</td>
<td>1%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Other</td>
<td>2%</td>
<td>$4,400</td>
<td>$3,600</td>
<td>$6,300–3,300</td>
</tr>
<tr>
<td>General Management</td>
<td>3%</td>
<td>$5,000</td>
<td>$5,600</td>
<td>$6,400–2,300</td>
</tr>
<tr>
<td>Rotational Program</td>
<td>2%</td>
<td>$4,500</td>
<td>$5,200</td>
<td>$6,300–2,200</td>
</tr>
<tr>
<td>Project Management</td>
<td>1%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Accounting</td>
<td>8%</td>
<td>$3,900</td>
<td>$3,600</td>
<td>$4,900–3,100</td>
</tr>
<tr>
<td>Operations</td>
<td>4%</td>
<td>$3,800</td>
<td>$3,300</td>
<td>$6,700–1,700</td>
</tr>
<tr>
<td>Sales</td>
<td>4%</td>
<td>$3,300</td>
<td>$4,300</td>
<td>$4,300–1,700</td>
</tr>
<tr>
<td>Other</td>
<td>2%</td>
<td>$5,700</td>
<td>$6,000</td>
<td>$7,200–3,800</td>
</tr>
<tr>
<td>Human Resources</td>
<td>1%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
</tbody>
</table>

*Salary not displayed when fewer than 3 data points.

### Monthly Salary Data by Industry

<table>
<thead>
<tr>
<th>Industry</th>
<th>Percent</th>
<th>Average</th>
<th>Median</th>
<th>High-Low</th>
</tr>
</thead>
<tbody>
<tr>
<td>Financial Services</td>
<td>48%</td>
<td>$6,000</td>
<td>$6,400</td>
<td>$13,900–2,100</td>
</tr>
<tr>
<td>Consulting</td>
<td>18%</td>
<td>$5,200</td>
<td>$5,200</td>
<td>$6,700–3,100</td>
</tr>
<tr>
<td>Consumer Products</td>
<td>7%</td>
<td>$4,000</td>
<td>$4,000</td>
<td>$4,500–3,100</td>
</tr>
<tr>
<td>Pharma/Biotech/Healthcare Products</td>
<td>5%</td>
<td>$3,200</td>
<td>$3,300</td>
<td>$3,800–2,300</td>
</tr>
<tr>
<td>Retail</td>
<td>5%</td>
<td>$3,000</td>
<td>$3,000</td>
<td>$3,300–2,300</td>
</tr>
<tr>
<td>Accounting</td>
<td>5%</td>
<td>$4,100</td>
<td>$4,300</td>
<td>$4,900–3,100</td>
</tr>
<tr>
<td>Technology/Science</td>
<td>4%</td>
<td>$4,500</td>
<td>$3,800</td>
<td>$7,300–1,700</td>
</tr>
<tr>
<td>Sports/Leisure</td>
<td>4%</td>
<td>$2,500</td>
<td>$2,400</td>
<td>$3,500–1,700</td>
</tr>
<tr>
<td>Nonprofit</td>
<td>1%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>1%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Real Estate</td>
<td>1%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Media/Entertainment</td>
<td>1%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
</tbody>
</table>

*Salary not displayed when fewer than 3 data points.

### Source of Accepted Offer

- **Previous Employer**: 4%
- **Alumni, Faculty, Staff or Other Student**: 4%
- **Internship**: 9%
- **Talent Summit**: 14%
- **Other**: 3%
- **Family, Friends**: 14%
- **Outside School**: 14%
- **Career Fair, Networking Event, Road Show, Symposium, Talent Summit**: 14%
- **On-Campus Interviews, Résumé Collect, Job Posting**: 29%
- **Company Website or Job Board**: 18%
- **Job Posting**: 29%
- **Job Board**: 18%
- **Company Website**: 35%
- **Career Fair**: 10%
- **On-Campus Interviews**: 9%
- **Other**: 9%
- **Other Student**: 9%
- **Previous Employee**: 4%
- **Other**: 9%
- **On-Campus Interviews, Résumé Collect, Job Posting**: 29%
- **Company Website or Job Board**: 18%
- **Job Posting**: 29%
- **Job Board**: 18%
- **Company Website**: 35%
- **Career Fair**: 10%
- **On-Campus Interviews**: 9%
- **Other**: 9%
**MBA Class of 2018 Full-Time Employment Statistics**

**Compensation Summary 2018**

- **Average Base**: $107,592
- **Median Base**: $108,000
- **High–Low Range**: $150,000–36,000
- **Median Signing Bonus**: $15,000

*96.6% usable salary data.

**Class Profiles (upon enrollment)**

<table>
<thead>
<tr>
<th>Students</th>
<th>Class of 2020</th>
<th>Class of 2019</th>
<th>Class of 2018</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>135</td>
<td>145</td>
<td>128</td>
</tr>
<tr>
<td>Women</td>
<td>42%</td>
<td>39%</td>
<td>25%</td>
</tr>
<tr>
<td>Under-Represented Minority*</td>
<td>22%</td>
<td>19%</td>
<td>23%</td>
</tr>
<tr>
<td>Average GMAT Score</td>
<td>693</td>
<td>694</td>
<td>688</td>
</tr>
</tbody>
</table>

*Percentages are calculated as a percentage of domestic population.

**Salary Data by Industry**

<table>
<thead>
<tr>
<th>Industry/Corporate Finance</th>
<th>25%</th>
<th>$102,000</th>
<th>$100,000</th>
<th>$130,700–36,000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Commercial Banking</td>
<td>13%</td>
<td>$97,000</td>
<td>$100,000</td>
<td>$130,000–36,000</td>
</tr>
<tr>
<td>Venture Capital/Private Equity</td>
<td>5%</td>
<td>$103,800</td>
<td>$100,000</td>
<td>$120,000–95,000</td>
</tr>
<tr>
<td>Consulting</td>
<td>12%</td>
<td>$111,000</td>
<td>$110,000</td>
<td>$130,000–95,000</td>
</tr>
<tr>
<td>Strategic Planning/Internal</td>
<td>7%</td>
<td>$117,500</td>
<td>$115,000</td>
<td>$150,000–95,000</td>
</tr>
<tr>
<td>Other</td>
<td>2%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Marketing</td>
<td>22%</td>
<td>$99,100</td>
<td>$100,000</td>
<td>$132,200–50,000</td>
</tr>
<tr>
<td>Marketing–Brand/Product Mgmt.</td>
<td>17%</td>
<td>$96,000</td>
<td>$98,500</td>
<td>$120,000–50,000</td>
</tr>
<tr>
<td>Marketing Research</td>
<td>2%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Buyer/Merchandising</td>
<td>1%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Marketing–Other</td>
<td>2%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>General Management</td>
<td>22%</td>
<td>$110,700</td>
<td>$110,000</td>
<td>$150,000–65,000</td>
</tr>
<tr>
<td>Rotational Program</td>
<td>16%</td>
<td>$113,300</td>
<td>$113,000</td>
<td>$150,000–75,000</td>
</tr>
<tr>
<td>Project Management</td>
<td>1%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Other</td>
<td>5%</td>
<td>$96,300</td>
<td>$105,000</td>
<td>$150,000–65,000</td>
</tr>
<tr>
<td>Operations</td>
<td>6%</td>
<td>$102,500</td>
<td>$100,000</td>
<td>$120,000–90,000</td>
</tr>
<tr>
<td>Accounting</td>
<td>1%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Management Info Systems</td>
<td>1%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Sales</td>
<td>1%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
</tbody>
</table>

*Salary not displayed when fewer than 3 data points.

**Employment by Industry**

- **Financial Services**: 22%
- **Consulting**: 15%
- **Technology**: 8%
- **Transportation & Logistics Services**: 2%
- **Pharma/Biotech/Healthcare Products**: 20%
- **Consumer Products**: 10%
- **Retail**: 5%
- **Manufacturing**: 12%
- **Real Estate**: 1%
- **Media/Entertainment**: 1%
- **Nonprofit**: 1%
- **Other**: 6%

**Source of Accepted Offer**

- **Internship**: 55%
- **Company Website or Job Board**: 11%
- **On-Campus Interviews or Job Postings**: 7%
- **Career Fair/Networking Event**: 9%
- **Alumni, Faculty, Staff or Other Student Referral**: 6%
- **Family, Friends Outside School**: 3%
- **Previous Employer**: 3%
- **Other**: 6%

This report conforms to the MBA Career Services & Employer Alliance standards for reporting employment statistics.
Percent of graduates for whom we have post-graduation information is 97.6%
Graduation dates were December 20, 2017 and May 18, 2018.
Organizations That Hired Olin Students for Full-Time or Internship Positions

- 406 Ventures
- 3DEO, Inc.
- 3M Company
- Accenture
- Advantage Capital Partners
- Alpha ORI Technologies
- Amazon.com, Inc.
- American Airlines, Inc.
- Anderson Brue Architects
- Ascension Health, Inc.
- ASICS Corporation
- AT&T Inc.
- Bank of America Corporation
- Belden Inc.
- Bengella Restaurant Group
- BJ HealthCare
- BMO Capital Markets
- Boehringer Ingelheim
- Boston Scientific Corporation
- Brazen Global
- Capital One Financial Corporation
- Centene Corporation
- CGN Global
- Cigna Corporation
- Citigroup Inc.
- CitiMortgage, Inc.
- Cognizant Technology Solutions Corporation
- Conduent
- Constant Therapy, Inc.
- Danaher Corporation
- Danone
- Deloitte
- Discover Financial Services
- Dynamic Surgical Inc.
- Eastman Chemical Company
- Edward D. Jones & Co., LP
- Eli Lilly & Company
- Emerson Electric Company
- Environmental Defense Fund, Inc.
- Evolve Digital Labs
- Express Scripts
- Exxon Mobil Corporation
- FedEx
- First Bank
- First Data Corporation
- Harbour Group Industries, Inc.
- HBM Holdings Company
- Hewlett Packard Enterprise
- Hill’s Pet Nutrition, Inc.
- Houhai Education
- Houlihan Lokey, Inc.
- Hunter Engineering Company
- Intel Corporation
- International Flavors and Fragrance
- Io Tex
- iSelect Fund
- Kimberly-Clark Corporation
- Kraft Foods Group Inc.
- Kuramo Capital Management
- L.E.K. Consulting
- Lewis & Clark Capital
- Lumeris, Inc.
- Lutheran Development Group
- Maritz Holdings, Inc.
- Mastercard
- Micron Technology, Inc.
- Microsoft Corporation
- Monsanto Company
- Navigant Consulting, Inc.
- Nestlé Purina PetCare Co.
- Nestlé USA, Inc.
- Noble Markets
- On The Board
- OpCommerce
- Optum, Inc.
- Owens Corning
- Pacific Gas & Electric Company
- PepsiCo, Inc.
- PetSmart, Inc.
- Regeneron Pharmaceuticals, Inc.
- Reinsurance Group of America
- Roche Holding AG
- Rockwood Asset Management
- Ryvit
- Slalom
- Social Enterprise and Innovation Accelerator
- St. Louis Metro Market
- Summersalt
- SwipeSum, Inc.
- Symphony
- Synchrony Bio (Biogenerator Spin Off)
- Telesis?
- The Hershey Company
- The Legacy Group, Inc.
- The PNC Financial Services Group, Inc.
- The Resource Group
- The Sansone Group, Inc.
- Thermo Fisher Scientific, Inc.
- Valero Energy Corporation
- Vitaligent
- Wal-Mart Stores, Inc.
- Washington University
- Investment Management Company
- Whirlpool Corporation
- World Wide Technology
- WuXi AppTec
- Yum! Brands
- Zeteo Tech

Monthly Salary Data by Function

| Function                              | Percent | Average | Median | High-Low
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Marketing</td>
<td>27%</td>
<td>$6,200</td>
<td>$6,800</td>
<td>$9,300–2,200</td>
</tr>
<tr>
<td>Brand/Product Management</td>
<td>16%</td>
<td>$6,300</td>
<td>$6,800</td>
<td>$9,300–3,500</td>
</tr>
<tr>
<td>Digital Mktg./Promotion</td>
<td>4%</td>
<td>$5,200</td>
<td>$4,800</td>
<td>$9,000–2,200</td>
</tr>
<tr>
<td>Research/Customer Analytics</td>
<td>4%</td>
<td>$5,800</td>
<td>$6,100</td>
<td>$6,600–4,700</td>
</tr>
<tr>
<td>Other</td>
<td>3%</td>
<td>$7,500</td>
<td>$7,300</td>
<td>$8,100–7,200</td>
</tr>
<tr>
<td>Consulting</td>
<td>21%</td>
<td>$6,700</td>
<td>$7,300</td>
<td>$11,700–1,000</td>
</tr>
<tr>
<td>Strategic Planning/Internal</td>
<td>10%</td>
<td>$4,400</td>
<td>$3,500</td>
<td>$7,800–1,500</td>
</tr>
<tr>
<td>Management Consulting</td>
<td>6%</td>
<td>$11,200</td>
<td>$11,000</td>
<td>$11,700–11,000</td>
</tr>
<tr>
<td>Technology Consulting</td>
<td>3%</td>
<td>$9,300</td>
<td>$10,400</td>
<td>$10,400–7,000</td>
</tr>
<tr>
<td>Consulting–Other</td>
<td>2%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Finance</td>
<td>22%</td>
<td>$5,300</td>
<td>$4,300</td>
<td>$10,400–1,000</td>
</tr>
<tr>
<td>Industry/Corporate Finance</td>
<td>7%</td>
<td>$5,300</td>
<td>$5,500</td>
<td>$8,700–1,000</td>
</tr>
<tr>
<td>Venture Capital/Private Equity</td>
<td>5%</td>
<td>$3,000</td>
<td>$3,800</td>
<td>$5,000–1,500</td>
</tr>
<tr>
<td>Asset Management</td>
<td>2%</td>
<td>*</td>
<td>*</td>
<td>*</td>
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<tr>
<td>Commercial Banking</td>
<td>2%</td>
<td>*</td>
<td>*</td>
<td>*</td>
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<tr>
<td>Diversified Services</td>
<td>2%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Investment Banking Capital Mktgs./Research</td>
<td>1%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Other</td>
<td>3%</td>
<td>$4,600</td>
<td>$3,000</td>
<td>$8,000–2,600</td>
</tr>
<tr>
<td>General Management</td>
<td>21%</td>
<td>$6,800</td>
<td>$7,800</td>
<td>$8,700–1,600</td>
</tr>
<tr>
<td>Project Management</td>
<td>7%</td>
<td>$4,700</td>
<td>$4,800</td>
<td>$8,500–1,600</td>
</tr>
<tr>
<td>Rotational Program</td>
<td>7%</td>
<td>$8,500</td>
<td>$8,700</td>
<td>$8,700–7,800</td>
</tr>
<tr>
<td>Other</td>
<td>7%</td>
<td>$7,900</td>
<td>$7,900</td>
<td>$8,500–7,000</td>
</tr>
<tr>
<td>Operations</td>
<td>6%</td>
<td>$5,200</td>
<td>$4,400</td>
<td>$7,800–4,000</td>
</tr>
<tr>
<td>Accounting</td>
<td>1%</td>
<td>*</td>
<td>*</td>
<td>*</td>
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<tr>
<td>Other</td>
<td>1%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Sales</td>
<td>1%</td>
<td>*</td>
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</table>

*Salary not displayed when fewer than 3 data points.

Monthly Salary Data by Industry

| Industry                              | Percent | Average | Median | High-Low
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<tr>
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</thead>
<tbody>
<tr>
<td>Pharma/Biotech/Healthcare Products</td>
<td>21%</td>
<td>$5,700</td>
<td>$5,800</td>
<td>$6,700–1,000</td>
</tr>
<tr>
<td>Financial Services</td>
<td>19%</td>
<td>$6,400</td>
<td>$7,800</td>
<td>$10,400–1,500</td>
</tr>
<tr>
<td>Consulting</td>
<td>12%</td>
<td>$7,800</td>
<td>$10,400</td>
<td>$11,700–1,000</td>
</tr>
<tr>
<td>Technology</td>
<td>12%</td>
<td>$6,400</td>
<td>$6,200</td>
<td>$8,900–2,200</td>
</tr>
<tr>
<td>Consumer Products</td>
<td>8%</td>
<td>$6,500</td>
<td>$6,800</td>
<td>$7,200–3,000</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>7%</td>
<td>$6,500</td>
<td>$7,000</td>
<td>$7,800–5,200</td>
</tr>
<tr>
<td>Nonprofit</td>
<td>6%</td>
<td>$2,700</td>
<td>$2,100</td>
<td>$5,200–1,600</td>
</tr>
<tr>
<td>Retail</td>
<td>4%</td>
<td>$5,900</td>
<td>$6,300</td>
<td>$7,500–3,500</td>
</tr>
<tr>
<td>Petroleum/Energy</td>
<td>4%</td>
<td>$7,100</td>
<td>$9,000</td>
<td>$9,000–4,000</td>
</tr>
<tr>
<td>Media/Entertainment</td>
<td>2%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Hospitality</td>
<td>2%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Government</td>
<td>1%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Other</td>
<td>2%</td>
<td>*</td>
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</tr>
</tbody>
</table>

*Salary not displayed when fewer than 3 data points.

Source of Accepted Offer

- Company Website or Job Board 8%
- Other 7%
- Internship 2%
- Previous Employer 1%
- On-Campus Interviews, Résumé Collect, Job Posting 38%
- Family, Friends Outside School 9%
- Career Fair, Networking Event, Road Show, Symposium, Talent Summit 14%
- Alumni, Faculty, Staff or Other Student 21%

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MBA Class of 2019 Internship Statistics

Organizations That Hired Olin Students for Full-Time or Internship Positions
### Compensation Summary 2018

<table>
<thead>
<tr>
<th>Program</th>
<th>Salary</th>
<th>SB</th>
<th>Median</th>
<th>Salary</th>
<th>SB</th>
</tr>
</thead>
<tbody>
<tr>
<td>Master in Accounting (MACC)</td>
<td>$43,475</td>
<td>$2,914</td>
<td></td>
<td>$50,000</td>
<td>$1,900</td>
</tr>
<tr>
<td>Master of Science in Customer Analytics (MSCA)</td>
<td>$71,097</td>
<td>$9,000</td>
<td></td>
<td>$70,000</td>
<td>$10,000</td>
</tr>
<tr>
<td>Master of Science in Finance–Corporate Finance (MSFC)</td>
<td>$67,783</td>
<td>$5,857</td>
<td></td>
<td>$70,000</td>
<td>$5,000</td>
</tr>
<tr>
<td>Master of Science in Finance–Quantitative (MSFQ)</td>
<td>$57,683</td>
<td>$5,857</td>
<td></td>
<td>$60,000</td>
<td>$10,115</td>
</tr>
<tr>
<td>Master of Science in Supply Chain Management (MSSCM)</td>
<td>$55,040</td>
<td>$10,884</td>
<td></td>
<td>$55,000</td>
<td>$10,000</td>
</tr>
<tr>
<td>Master of Science Wealth Asset Management (MSFWAM)</td>
<td>$51,875</td>
<td>$10,884</td>
<td></td>
<td>$58,700</td>
<td>*</td>
</tr>
<tr>
<td><strong>Overall</strong></td>
<td><strong>$57,718</strong></td>
<td><strong>$7,175</strong></td>
<td></td>
<td><strong>$60,500</strong></td>
<td><strong>$6,250</strong></td>
</tr>
</tbody>
</table>

*Salary not displayed when fewer than 3 data points.

### 2018 Class Profiles (upon enrollment)

<table>
<thead>
<tr>
<th>Program</th>
<th>MSFC</th>
<th>MSFQ</th>
<th>MACC</th>
<th>MSSCM</th>
<th>MSCA</th>
<th>MSFWAM</th>
</tr>
</thead>
<tbody>
<tr>
<td>Students</td>
<td>29</td>
<td>37</td>
<td>54</td>
<td>20</td>
<td>31</td>
<td>46</td>
</tr>
<tr>
<td>International</td>
<td>31%</td>
<td>95%</td>
<td>78%</td>
<td>95%</td>
<td>84%</td>
<td>83%</td>
</tr>
<tr>
<td>Average GMAT</td>
<td>674</td>
<td>731</td>
<td>709</td>
<td>686</td>
<td>721</td>
<td>699</td>
</tr>
<tr>
<td>Average Undergraduate GPA</td>
<td>3.48</td>
<td>3.68</td>
<td>3.61</td>
<td>3.58</td>
<td>3.58</td>
<td>3.48</td>
</tr>
<tr>
<td>Admit Rate</td>
<td>17%</td>
<td>9%</td>
<td>23%</td>
<td>24%</td>
<td>24%</td>
<td>46%</td>
</tr>
</tbody>
</table>

### Source of Accepted Offer

<table>
<thead>
<tr>
<th>Source</th>
<th>MSFC</th>
<th>MSFQ</th>
<th>MACC</th>
<th>MSSCM</th>
<th>MSCA</th>
<th>MSFWAM</th>
</tr>
</thead>
<tbody>
<tr>
<td>Internship</td>
<td>26%</td>
<td>28%</td>
<td>25%</td>
<td>23%</td>
<td>40%</td>
<td>0%</td>
</tr>
<tr>
<td>Family, Friends Outside School</td>
<td>7%</td>
<td>29%</td>
<td>36%</td>
<td>14%</td>
<td>9%</td>
<td>0%</td>
</tr>
<tr>
<td>Company Website or Job Board</td>
<td>27%</td>
<td>0%</td>
<td>9%</td>
<td>21%</td>
<td>32%</td>
<td>50%</td>
</tr>
<tr>
<td>On-Campus Interviews/Résumé Collect, Job Posting</td>
<td>20%</td>
<td>19%</td>
<td>15%</td>
<td>7%</td>
<td>5%</td>
<td>33%</td>
</tr>
<tr>
<td>Alumni, Faculty, Staff or Other Student</td>
<td>20%</td>
<td>14%</td>
<td>3%</td>
<td>14%</td>
<td>14%</td>
<td>0%</td>
</tr>
<tr>
<td>Career Fair, Networking Event, Road Show, Symposium, Talent Summit</td>
<td>0%</td>
<td>5%</td>
<td>9%</td>
<td>21%</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>Other</td>
<td>0%</td>
<td>5%</td>
<td>3%</td>
<td>0%</td>
<td>0%</td>
<td>17%</td>
</tr>
</tbody>
</table>

### Employment by Job Function

#### Master of Science in Finance (MSF)

- **Corporate Finance Track (MSFC)**
  - Venture Capital 6%
  - Asset Management 11%
  - Consulting 11%
  - Private Wealth Mgmt. 11%
  - Finance–Other 17%
  - Corporate Finance 22%
  - Investment Banking 22%

- **Quantitative Track (MSFQ)**
  - Corporate Finance 5%
  - Consulting 9%
  - Investment Banking 23%
  - Asset Management 27%
  - Finance–Other 36%

- **Wealth Management Finance Track (MSFWAM)**
  - Consulting 17%
  - Private Wealth Management 17%
  - Investment Banking 17%
  - Corporate Finance 49%

#### Master of Accounting (MACC)

- **General Management - Other 3%**
- **Finance–Other 3%**
- **Private Accounting 23%**
- **Public Accounting 62%**

#### Master of Science in Supply Chain Management (MSSCM)

- **Sales 6%**
- **General Mgmt.–Rotational Program 6%**
- **MIS 13%**
- **Operations 50%**

#### Master of Science in Customer Analytics (MSCA)

- **Marketing Research 4%**
- **Corporate Finance 4%**
- **Project Management 4%**
- **Consulting 9%**
- **Operations 9%**
- **MIS 13%**
- **Finance–Other 17%**
- **Customer Analytics 36%**
### SMP Class of 2019 Internship Statistics

#### Source of Accepted Offer

<table>
<thead>
<tr>
<th>Job Source</th>
<th>MACC</th>
<th>MSCA</th>
<th>MSFC</th>
<th>MSSCM</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alumni, Faculty, Staff or Other Student</td>
<td>15%</td>
<td>17%</td>
<td>17%</td>
<td>6%</td>
</tr>
<tr>
<td>Career Fair, Networking Event, Road Show, Symposium, Talent Summit</td>
<td>5%</td>
<td>29%</td>
<td>17%</td>
<td>13%</td>
</tr>
<tr>
<td>Company/Website or Job Board</td>
<td>25%</td>
<td>28%</td>
<td>31%</td>
<td>49%</td>
</tr>
<tr>
<td>Family, Friends Outside School</td>
<td>5%</td>
<td>6%</td>
<td>17%</td>
<td>13%</td>
</tr>
<tr>
<td>Internship</td>
<td>15%</td>
<td>6%</td>
<td>6%</td>
<td>6%</td>
</tr>
<tr>
<td>On-Campus Interviews, Résumé Collect, Job Posting</td>
<td>30%</td>
<td>14%</td>
<td>6%</td>
<td>13%</td>
</tr>
<tr>
<td>Previous Employer</td>
<td>0%</td>
<td>2%</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>Other</td>
<td>5%</td>
<td>2%</td>
<td>6%</td>
<td>0%</td>
</tr>
</tbody>
</table>

*MSFQ and MSFWAM students did not report internships for the class of 2019.

#### Employment by Job Function

**Master of Accounting (MACC)**
- Accounting 70%
- Operations 5%
- Consulting 5%
- Finance 20%
- Marketing 6%
- MIS 6%
- General Management 6%
- Other 6%

**Master of Science in Finance Corporate Finance Track (MSFC)**
- Finance 88%
- Marketing 6%
- Consulting 6%

**Master of Science in Customer Analytics (MSCA)**
- Marketing 57%
- MIS 6%
- Consulting 8%
- Operations 8%
- Other 6%
- Human Resources 3%
- General Management 6%

**Master of Science in Supply Chain Management (MSSCM)**
- Operations 94%
- Marketing 6%

#### Organizations That Hired Olin Students for Full-Time or Internship Positions

- 1010data
- Aclara
- Aetna, Inc.
- Agilis Systems
- AIG
- Amazon, Inc.
- AIG
- Aetna, Inc.
- Agilis Systems
- AGL
- Alcon
- Amazon, Inc.
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