2017 Employment Report
Weston Career Center
MBA Class of 2017 Full-Time Employment Statistics

Compensation Summary

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Median Base</td>
<td>$108,000</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Average Base</td>
<td>$107,600</td>
<td></td>
<td></td>
</tr>
<tr>
<td>High-Low Range</td>
<td>$152,500-41,000</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Median Signing Bonus</td>
<td>$25,000</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Salary Data by Function

<table>
<thead>
<tr>
<th>Function</th>
<th>%</th>
<th>Average</th>
<th>Median</th>
<th>High–Low</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>26%</td>
<td>$128,800</td>
<td>$141,000</td>
<td>$152,500-63,000</td>
</tr>
<tr>
<td>Management Consulting</td>
<td>19%</td>
<td>$130,900</td>
<td>$142,000</td>
<td>$152,500-63,000</td>
</tr>
<tr>
<td>Strategic Planning/Internal</td>
<td>7%</td>
<td>$119,500</td>
<td>$125,000</td>
<td>$133,000-95,000</td>
</tr>
<tr>
<td>Marketing/Sales</td>
<td>20%</td>
<td>$109,900</td>
<td>$106,000</td>
<td>$150,000-50,000</td>
</tr>
<tr>
<td>Brand Management (CPG)</td>
<td>6%</td>
<td>$103,500</td>
<td>$105,500</td>
<td>$108,000-98,000</td>
</tr>
<tr>
<td>Product Management (Tech)</td>
<td>5%</td>
<td>$130,500</td>
<td>$130,500</td>
<td>$141,000-120,000</td>
</tr>
<tr>
<td>Business Development</td>
<td>4%</td>
<td>$125,300</td>
<td>$131,000</td>
<td>$150,000-95,000</td>
</tr>
<tr>
<td>Digital Mktg/Social Media</td>
<td>3%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Marketing Research</td>
<td>2%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>General Management</td>
<td>18%</td>
<td>$101,200</td>
<td>$107,000</td>
<td>$135,000-41,000</td>
</tr>
<tr>
<td>Rotational Program</td>
<td>14%</td>
<td>$106,900</td>
<td>$109,000</td>
<td>$135,000-75,000</td>
</tr>
<tr>
<td>Management/Project Mgmt</td>
<td>4%</td>
<td>$74,300</td>
<td>$77,000</td>
<td>$105,000-41,000</td>
</tr>
<tr>
<td>Financial Services</td>
<td>14%</td>
<td>$97,500</td>
<td>$97,500</td>
<td>$125,000-70,000</td>
</tr>
<tr>
<td>VC/PE/Private Wealth</td>
<td>7%</td>
<td>$105,000</td>
<td>$100,000</td>
<td>$120,000-90,000</td>
</tr>
<tr>
<td>Asset Management</td>
<td>4%</td>
<td>$91,400</td>
<td>$85,300</td>
<td>$125,000-70,000</td>
</tr>
<tr>
<td>Investment Banking</td>
<td>3%</td>
<td>$93,300</td>
<td>$80,000</td>
<td>$125,000-75,000</td>
</tr>
<tr>
<td>Industry Finance</td>
<td>10%</td>
<td>$99,600</td>
<td>$104,500</td>
<td>$130,000-58,000</td>
</tr>
<tr>
<td>Operations</td>
<td>10%</td>
<td>$97,100</td>
<td>$97,500</td>
<td>$145,000-66,700</td>
</tr>
<tr>
<td>Other</td>
<td>2%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
</tbody>
</table>

*Cannot report salary; fewer than three data points.

Employment by Industry

<table>
<thead>
<tr>
<th>Industry</th>
<th>%</th>
<th>Average</th>
<th>Median</th>
<th>High–Low</th>
</tr>
</thead>
<tbody>
<tr>
<td>Financial Services</td>
<td>26%</td>
<td>$103,000</td>
<td>$105,000</td>
<td>$135,000-58,000</td>
</tr>
<tr>
<td>Consulting</td>
<td>21%</td>
<td>$130,800</td>
<td>$142,000</td>
<td>$152,500-63,000</td>
</tr>
<tr>
<td>Technology</td>
<td>19%</td>
<td>$118,600</td>
<td>$120,000</td>
<td>$150,000-70,000</td>
</tr>
<tr>
<td>Consumer Products</td>
<td>9%</td>
<td>$104,300</td>
<td>$106,000</td>
<td>$108,000-98,000</td>
</tr>
<tr>
<td>Pharma/Biotech/Healthcare</td>
<td>8%</td>
<td>$86,500</td>
<td>$85,500</td>
<td>$100,000-75,000</td>
</tr>
<tr>
<td>Mfg/Transportation</td>
<td>6%</td>
<td>$81,100</td>
<td>$95,000</td>
<td>$108,000-41,000</td>
</tr>
<tr>
<td>Education</td>
<td>4%</td>
<td>$59,300</td>
<td>$60,000</td>
<td>$70,500-47,500</td>
</tr>
<tr>
<td>Energy/Petroleum</td>
<td>3%</td>
<td>$108,300</td>
<td>$110,000</td>
<td>$115,000-100,000</td>
</tr>
<tr>
<td>Marketing</td>
<td>2%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Real Estate</td>
<td>2%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
</tbody>
</table>

*Cannot report salary; fewer than three data points.

Source of Accepted Offer

<table>
<thead>
<tr>
<th>Source</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Internship</td>
<td>45%</td>
</tr>
<tr>
<td>Personal Network</td>
<td>15%</td>
</tr>
<tr>
<td>Alumni, Faculty, or Staff Referral</td>
<td>15%</td>
</tr>
<tr>
<td>On-Campus Interviews or Job Postings</td>
<td>10%</td>
</tr>
<tr>
<td>Career Fair/Networking Event</td>
<td>8%</td>
</tr>
<tr>
<td>Company Website or Job Board</td>
<td>4%</td>
</tr>
<tr>
<td>Other Student-Initiated Activity</td>
<td>3%</td>
</tr>
</tbody>
</table>

Employment by Job Function

<table>
<thead>
<tr>
<th>Function</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>26%</td>
</tr>
<tr>
<td>Marketing/Sales</td>
<td>20%</td>
</tr>
<tr>
<td>General Management</td>
<td>18%</td>
</tr>
<tr>
<td>Financial Services</td>
<td>14%</td>
</tr>
<tr>
<td>Industry Finance</td>
<td>10%</td>
</tr>
<tr>
<td>Operations</td>
<td>10%</td>
</tr>
<tr>
<td>Other</td>
<td>2%</td>
</tr>
</tbody>
</table>

This report conforms to the MBA Career Services & Employer Alliance standards for reporting MBA employment statistics. MBA: Percent of graduates for whom we have post-graduation information is 99%.
BSBA Class of 2017 Full-Time Employment Statistics

**BSBA Class Profiles (upon enrollment)**

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2018</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Students</td>
<td>215</td>
<td>211</td>
<td>160</td>
</tr>
<tr>
<td>Women</td>
<td>40%</td>
<td>42%</td>
<td>42%</td>
</tr>
<tr>
<td>Under-Represented Minority*</td>
<td>10%</td>
<td>11%</td>
<td>18%</td>
</tr>
<tr>
<td>International</td>
<td>7%</td>
<td>9%</td>
<td>5%</td>
</tr>
<tr>
<td>Average SAT Score</td>
<td>1480</td>
<td>1485</td>
<td>1467</td>
</tr>
</tbody>
</table>

*Percentages are calculated as a percentage of domestic population.

**Compensation Summary**

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Median Base</td>
<td>$68,000</td>
</tr>
<tr>
<td>Average Base</td>
<td>$68,300</td>
</tr>
<tr>
<td>High-Low Range</td>
<td>$100,000-30,000</td>
</tr>
<tr>
<td>Median Signing Bonus</td>
<td>$7,000</td>
</tr>
</tbody>
</table>

**Financial Services**

- **%**: 29%
- **Average**: $75,000
- **Median**: $85,000
- **High-Low**: $100,000-45,000

**Investment Banking**

- **%**: 16%
- **Average**: $81,500
- **Median**: $85,000
- **High-Low**: $100,000-50,000

**Asset Management**

- **%**: 7%
- **Average**: $68,000
- **Median**: $70,000
- **High-Low**: $85,000-45,000

**Private Wealth Management**

- **%**: 3%
- **Average**: $67,500
- **Median**: $65,000
- **High-Low**: $85,000-55,000

**Venture Capital / Private Equity**

- **%**: 2%
- **Average**: $61,700
- **Median**: $65,000
- **High-Low**: $70,000-50,000

**Commercial Banking**

- **%**: 1%
- **Average**: $62,700
- **Median**: $63,000
- **High-Low**: $65,000-60,000

**Consulting**

- **%**: 27%
- **Average**: $71,000
- **Median**: $70,000
- **High-Low**: $90,000-45,000

**Management Consulting**

- **%**: 12%
- **Average**: $69,800
- **Median**: $69,000
- **High-Low**: $85,000-65,000

**Strategy Consulting**

- **%**: 5%
- **Average**: $80,900
- **Median**: $80,000
- **High-Low**: $90,000-80,000

**Technology Consulting**

- **%**: 5%
- **Average**: $61,300
- **Median**: $60,000
- **High-Low**: $77,000-45,000

**Strategic Planning/Internal**

- **%**: 5%
- **Average**: $73,000
- **Median**: $80,000
- **High-Low**: $80,000-45,000

**Marketing**

- **%**: 24%
- **Average**: $56,300
- **Median**: $57,000
- **High-Low**: $86,000-30,000

**Mktg Research/Cust. Analytics**

- **%**: 6%
- **Average**: $55,100
- **Median**: $58,000
- **High-Low**: $65,000-40,000

**Digital Mktg/Promotion**

- **%**: 6%
- **Average**: $49,800
- **Median**: $50,000
- **High-Low**: $58,000-35,000

**Merchandising**

- **%**: 5%
- **Average**: $58,500
- **Median**: $57,000
- **High-Low**: $64,000-55,000

**Account Mgmt/Sales**

- **%**: 4%
- **Average**: $46,500
- **Median**: $47,500
- **High-Low**: $62,500-30,000

**Product Management**

- **%**: 3%
- **Average**: $73,200
- **Median**: $70,000
- **High-Low**: $86,000-60,000

**Industry Finance**

- **%**: 7%
- **Average**: $62,400
- **Median**: $63,000
- **High-Low**: $70,000-48,000

**Accounting**

- **%**: 3%
- **Average**: $57,200
- **Median**: $59,000
- **High-Low**: $63,000-50,000

**General Management**

- **%**: 3%
- **Average**: $65,800
- **Median**: $70,000
- **High-Low**: $85,000-47,500

**Operations**

- **%**: 2%
- **Average**: $69,200
- **Median**: $70,000
- **High-Low**: $75,000-62,500

**HR/MIS/Non-Business**

- **%**: 5%
- **Average**: $74,300
- **Median**: $66,000
- **High-Low**: $95,000-65,000

**Employment by Industry**

<table>
<thead>
<tr>
<th>Industry</th>
<th>%</th>
<th>Average</th>
<th>Median</th>
<th>High–Low</th>
</tr>
</thead>
<tbody>
<tr>
<td>Financial Services</td>
<td>38%</td>
<td>$74,400</td>
<td>$80,000</td>
<td>$100,000-45,000</td>
</tr>
<tr>
<td>Consulting</td>
<td>18%</td>
<td>$73,300</td>
<td>$71,300</td>
<td>$90,000-65,000</td>
</tr>
<tr>
<td>Technology</td>
<td>12%</td>
<td>$60,600</td>
<td>$60,000</td>
<td>$95,000-30,000</td>
</tr>
<tr>
<td>Retail</td>
<td>7%</td>
<td>$58,900</td>
<td>$57,000</td>
<td>$75,000-48,000</td>
</tr>
<tr>
<td>PR/Adv/Marketing</td>
<td>7%</td>
<td>$53,600</td>
<td>$54,500</td>
<td>$65,000-35,000</td>
</tr>
<tr>
<td>Consumer Products</td>
<td>4%</td>
<td>$65,400</td>
<td>$66,500</td>
<td>$70,000-55,000</td>
</tr>
<tr>
<td>Mfg/Transportation</td>
<td>3%</td>
<td>$61,300</td>
<td>$50,000</td>
<td>$85,000-48,800</td>
</tr>
<tr>
<td>Public Accounting</td>
<td>3%</td>
<td>$59,000</td>
<td>$59,000</td>
<td>$63,000-55,000</td>
</tr>
<tr>
<td>Pharma/Healthcare</td>
<td>3%</td>
<td>$54,300</td>
<td>$51,500</td>
<td>$69,000-45,000</td>
</tr>
<tr>
<td>Sports/Entertainment</td>
<td>2%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Other</td>
<td>3%</td>
<td>$64,700</td>
<td>$65,000</td>
<td>$75,000-54,000</td>
</tr>
</tbody>
</table>

*Cannot report salary; fewer than three data points.

**Employment by Job Function**

<table>
<thead>
<tr>
<th>Job Function</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Financial Services</td>
<td>29%</td>
</tr>
<tr>
<td>Consulting</td>
<td>27%</td>
</tr>
<tr>
<td>Marketing</td>
<td>24%</td>
</tr>
<tr>
<td>Industry Finance</td>
<td>7%</td>
</tr>
<tr>
<td>Accounting</td>
<td>3%</td>
</tr>
<tr>
<td>General Management</td>
<td>3%</td>
</tr>
<tr>
<td>Operations</td>
<td>2%</td>
</tr>
<tr>
<td>HR/MIS/Non-Business</td>
<td>5%</td>
</tr>
</tbody>
</table>

**Source of Accepted Offer**

- Internship: 39%
- On-Campus Interviews or Job Postings: 33%
- Personal Network—Family and Friends: 13%
- Alumni, Faculty, or Staff Referral: 7%
- Career Fair/Networking Event: 5%
- Company Website or Job Board: 3%

**Employment and Median Salary by Geographic Area**

- **Midwest**: $65,000
- **Northeast**: $73,800
- **West**: $73,500
- **Mid-Atlantic**: $70,000
- **Southwest**: $59,000
- **South**: $70,000
- **International**: 1%, *

*Cannot report salary; fewer than three data points.

Interim data reported as of 8/11/2017.

BSBA: Percent of graduates for whom we have post-graduation information is 94%. 
## MBA Monthly Salary Data by Function

<table>
<thead>
<tr>
<th>Function</th>
<th>%</th>
<th>Average</th>
<th>Median</th>
</tr>
</thead>
<tbody>
<tr>
<td>Marketing</td>
<td>29%</td>
<td>$6,200</td>
<td>$6,800</td>
</tr>
<tr>
<td>Marketing Research/Analytics</td>
<td>10%</td>
<td>$5,400</td>
<td>$6,400</td>
</tr>
<tr>
<td>Product Management (Tech/Mfg)</td>
<td>8%</td>
<td>$6,200</td>
<td>$5,500</td>
</tr>
<tr>
<td>Brand Management (CPG)</td>
<td>8%</td>
<td>$7,000</td>
<td>$7,000</td>
</tr>
<tr>
<td>Business Development</td>
<td>3%</td>
<td>$6,500</td>
<td>$6,900</td>
</tr>
<tr>
<td>Consulting</td>
<td>18%</td>
<td>$7,400</td>
<td>$7,400</td>
</tr>
<tr>
<td>Management Consulting</td>
<td>9%</td>
<td>$9,600</td>
<td>$11,000</td>
</tr>
<tr>
<td>Strategic Planning/Internal</td>
<td>9%</td>
<td>$5,200</td>
<td>$4,700</td>
</tr>
<tr>
<td>Industry Finance</td>
<td>16%</td>
<td>$6,700</td>
<td>$7,000</td>
</tr>
<tr>
<td>General Management</td>
<td>13%</td>
<td>$8,100</td>
<td>$8,000</td>
</tr>
<tr>
<td>Rotational Program</td>
<td>8%</td>
<td>$8,200</td>
<td>$8,400</td>
</tr>
<tr>
<td>Mgmt/Project Mgmt</td>
<td>5%</td>
<td>$7,800</td>
<td>$8,000</td>
</tr>
<tr>
<td>Financial Services</td>
<td>12%</td>
<td>$7,000</td>
<td>$8,300</td>
</tr>
<tr>
<td>Investment Banking/VC/PE</td>
<td>5%</td>
<td>$5,800</td>
<td>$5,200</td>
</tr>
<tr>
<td>Asset Management</td>
<td>4%</td>
<td>$7,200</td>
<td>$7,300</td>
</tr>
<tr>
<td>Diversified Services</td>
<td>3%</td>
<td>$7,600</td>
<td>$9,200</td>
</tr>
<tr>
<td>Operations</td>
<td>10%</td>
<td>$5,700</td>
<td>$6,600</td>
</tr>
<tr>
<td>Other</td>
<td>2%</td>
<td>*</td>
<td>*</td>
</tr>
</tbody>
</table>

*Cannot report salary; fewer than three data points.

## MBA Median Monthly Salary by Industry

- Financial Services: $9,100 (18%)
- Technology: $7,000 (17%)
- Manufacturing: $6,200 (15%)
- Pharma/Biotech/Healthcare: $6,600 (13%)
- Consumer Products: $6,900 (12%)
- Consulting: $11,000 (10%)
- Nonprofit/Education: $5,200 (10%)
- Retail: $7,000 (5%)
- Energy/Utilities: $7,800 (4%)
- Other: $3,100 (3%)

## MBA Source of Accepted Offer

- On-Campus Interviews or Job Postings: 45%
- Career Fair/Networking Event: 17%
- Alumni, Faculty, or Staff Referral: 13%
- Company Website or Job Board: 13%
- Personal Network: 6%
- Previous Employer: 3%
- Other Student-Initiated Activity: 3%

## BSBA Monthly Salary Data by Function

<table>
<thead>
<tr>
<th>Function</th>
<th>%</th>
<th>Average</th>
<th>Median</th>
</tr>
</thead>
<tbody>
<tr>
<td>Financial Services</td>
<td>31%</td>
<td>$5,300</td>
<td>$5,400</td>
</tr>
<tr>
<td>Investment Banking</td>
<td>18%</td>
<td>$5,900</td>
<td>$6,600</td>
</tr>
<tr>
<td>Asset Management</td>
<td>5%</td>
<td>$5,900</td>
<td>$6,000</td>
</tr>
<tr>
<td>Private Wealth Management</td>
<td>4%</td>
<td>$4,000</td>
<td>$4,300</td>
</tr>
<tr>
<td>Commercial Banking</td>
<td>2%</td>
<td>$3,700</td>
<td>$3,700</td>
</tr>
<tr>
<td>Venture Capital/Private Equity</td>
<td>2%</td>
<td>$3,400</td>
<td>$3,400</td>
</tr>
<tr>
<td>Marketing</td>
<td>30%</td>
<td>$3,100</td>
<td>$2,900</td>
</tr>
<tr>
<td>Account Mgmt/Sales</td>
<td>7%</td>
<td>$3,700</td>
<td>$4,000</td>
</tr>
<tr>
<td>Digital Mktg/Promotions</td>
<td>6%</td>
<td>$3,700</td>
<td>$3,700</td>
</tr>
<tr>
<td>Merchandising</td>
<td>5%</td>
<td>$2,900</td>
<td>$2,900</td>
</tr>
<tr>
<td>Product Management</td>
<td>4%</td>
<td>$2,900</td>
<td>$2,900</td>
</tr>
<tr>
<td>Customer Analytics/Research</td>
<td>4%</td>
<td>$2,700</td>
<td>$2,900</td>
</tr>
<tr>
<td>Marketing - Other</td>
<td>4%</td>
<td>$2,900</td>
<td>$2,400</td>
</tr>
<tr>
<td>Consulting</td>
<td>15%</td>
<td>$4,600</td>
<td>$4,500</td>
</tr>
<tr>
<td>Management Consulting</td>
<td>11%</td>
<td>$4,500</td>
<td>$4,500</td>
</tr>
<tr>
<td>Strategic Planning/Internal</td>
<td>2%</td>
<td>$5,800</td>
<td>$5,900</td>
</tr>
<tr>
<td>Technology Consulting</td>
<td>2%</td>
<td>$3,300</td>
<td>$3,200</td>
</tr>
<tr>
<td>Industry Finance</td>
<td>8%</td>
<td>$3,600</td>
<td>$3,500</td>
</tr>
<tr>
<td>Accounting</td>
<td>5%</td>
<td>$3,500</td>
<td>$3,700</td>
</tr>
<tr>
<td>Operations</td>
<td>5%</td>
<td>$2,900</td>
<td>$3,000</td>
</tr>
<tr>
<td>General Management</td>
<td>2%</td>
<td>$3,600</td>
<td>$3,800</td>
</tr>
<tr>
<td>MIS</td>
<td>2%</td>
<td>$5,300</td>
<td>$3,600</td>
</tr>
<tr>
<td>Other</td>
<td>2%</td>
<td>*</td>
<td>*</td>
</tr>
</tbody>
</table>

*Cannot report salary; fewer than three data points.

## BSBA Median Monthly Salary by Industry

- Financial Services: $5,400 (34%)
- Consulting: $4,500 (13%)
- Technology: $3,800 (10%)
- Consumer Products: $4,000 (8%)
- Retail: $2,900 (7%)
- Pharma/Healthcare: $2,900 (6%)
- Public Accounting: $3,700 (5%)
- PR/Advertising/Marketing: $2,700 (4%)
- Sports/Entertainment: $2,200 (4%)
- Nonprofit/Government: * (4%)
- Manufacturing: $3,500 (2%)
- Other: $3,000 (3%)

*Cannot report salary; fewer than three data points.

## BSBA Source of Accepted Offer

- On-Campus Interviews or Job Postings: 35%
- Personal Network: 18%
- Career Fair/Networking Event: 14%
- Company Website or Job Board: 12%
- Internship: 11%
- Alumni, Faculty, or Staff Referral: 8%
- Other Student-Initiated Activity: 2%

Interim data reported as of 8/11/2017.
Specialized Masters Class of 2017 Full-Time Employment Statistics

### Specialized Masters Class of 2017 Profiles (upon enrollment)

<table>
<thead>
<tr>
<th>Students</th>
<th>MSFC</th>
<th>MSFQ</th>
<th>MACC</th>
<th>MSSCM</th>
<th>MSCA**</th>
</tr>
</thead>
<tbody>
<tr>
<td>International</td>
<td>33</td>
<td>37</td>
<td>54</td>
<td>20</td>
<td>31</td>
</tr>
<tr>
<td>Average GMAT</td>
<td>671</td>
<td>731</td>
<td>709</td>
<td>686</td>
<td>721</td>
</tr>
<tr>
<td>Average Undergraduate GPA</td>
<td>3.33</td>
<td>3.68</td>
<td>3.63</td>
<td>3.58</td>
<td>3.58</td>
</tr>
<tr>
<td>% with Prior Experience</td>
<td>58%</td>
<td>19%</td>
<td>19%</td>
<td>25%</td>
<td>52%</td>
</tr>
<tr>
<td>Admit Rate</td>
<td>8%</td>
<td>9%</td>
<td>23%</td>
<td>24%</td>
<td>24%</td>
</tr>
</tbody>
</table>

### Employment by Geographic Area

<table>
<thead>
<tr>
<th></th>
<th>MSFC</th>
<th>MSFQ</th>
<th>MACC</th>
<th>MSSCM</th>
<th>MSCA**</th>
</tr>
</thead>
<tbody>
<tr>
<td>United States</td>
<td>88%</td>
<td>44%</td>
<td>81%</td>
<td>100%</td>
<td>91%</td>
</tr>
<tr>
<td>Midwest</td>
<td>67%</td>
<td>28%</td>
<td>42%</td>
<td>46%</td>
<td>48%</td>
</tr>
<tr>
<td>Northeast</td>
<td>11%</td>
<td>5%</td>
<td>16%</td>
<td>7%</td>
<td>13%</td>
</tr>
<tr>
<td>West</td>
<td>5%</td>
<td>11%</td>
<td>16%</td>
<td>20%</td>
<td>22%</td>
</tr>
<tr>
<td>Mid-Atlantic</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
<td>13%</td>
<td>4%</td>
</tr>
<tr>
<td>South</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
<td>7%</td>
<td>4%</td>
</tr>
<tr>
<td>Southwest</td>
<td>5%</td>
<td>0%</td>
<td>7%</td>
<td>7%</td>
<td>0%</td>
</tr>
<tr>
<td>Asia-Pacific</td>
<td>6%</td>
<td>56%</td>
<td>19%</td>
<td>0%</td>
<td>9%</td>
</tr>
<tr>
<td>Middle East and North Africa (MENA)</td>
<td>6%</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
</tr>
</tbody>
</table>

### Compensation for the Class of 2017

<table>
<thead>
<tr>
<th></th>
<th>MSFC</th>
<th>MSFQ*</th>
<th>MACC</th>
<th>MSSCM</th>
<th>MSCA**</th>
</tr>
</thead>
<tbody>
<tr>
<td>Median Base</td>
<td>$65,000</td>
<td>$72,500</td>
<td>$53,000</td>
<td>$70,000</td>
<td>$65,000</td>
</tr>
<tr>
<td>Median Signing Bonus</td>
<td>$2,000</td>
<td>—</td>
<td>$3,000</td>
<td>$10,000</td>
<td>$5,000</td>
</tr>
</tbody>
</table>

### Master of Science in Finance (MSF)

#### Corporate Finance Track (MSFC)

**Employment by Job Function**

- Asset Management: 17%
- Diversified Services: 17%
- Industry Finance: 16%
- Finance—Other: 11%
- Private Wealth Management: 11%
- Venture Capital/Private Equity: 11%
- Consulting: 6%
- Investment Banking: 6%
- Commercial Banking: 5%

#### Quantitative Track (MSFQ)

**Employment by Job Function**

- Asset Management: 28%
- Finance—Quantitative Research: 28%
- Capital Markets/Research: 17%
- Investment Banking: 11%
- Venture Capital/Private Equity: 11%
- Industry/Corporate Finance: 5%

### Master of Accounting (MACC)

**Employment by Job Function**

- Public Accounting: 77%
- Finance: 16%
- Private Accounting: 7%

### Master of Science in Supply Chain Management (MSSCM)

**Employment by Job Function**

- Supply Chain Management: 47%
- Consulting: 33%
- Purchasing/Distribution: 20%

### Master of Science in Customer Analytics (MSCA**)

**Employment by Job Function**

- Customer Analytics: 52%
- Marketing Research: 22%
- Strategy Consulting: 13%
- Digital Marketing: 9%
- Asset Management: 4%

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*Compensation for US-based jobs only.
**MSCA Data throughout is Class of 2016. Program changed from 2 to 3 semesters. Next graduating class is December 2017 (Class of 2018).
Organizations That Hired Olin Students for Full-Time or Internship Positions

**MBA**
- Accenture
- Adelphi Fund
- AIG
- Advisory Board Company
- Altus Properties
- Amazon, Inc.
- Apex Supply Chain Technologies
- Apple Inc.
- Arch Grants
- Ascension Health
- AT&T
- Bain & Company
- Bank of America Corporation
- Bayer CropScience
- BJC HealthCare
- Blue Shield of California
- Cadence Research & Consulting
- Caliber Home Loans
- Capital Innovators
- Centerence Corporation
- CGI Global
- Cisco
- CitiMortgage
- Cognizant Technology Solutions
- Compass Group Equity Partners
- Crushed Red
- Danaher Corporation
- Deloitte
- Dimensional Fund Advisors
- Direct Supply
- E. & J. Gallo Winery
- Eastman Chemical Company
- EGM Management Consultants
- Edward D. Jones & Co., L.P.
- Eli Lilly & Company
- Emerson
- Emerson Hermetic Motor
- Environmental Defense Fund
- Equifax Inc.
- Express Scripts
- ExxonMobil
- FireEye, Inc.
- FMI Capital Advisors
- Foxconn Technology Group
- General Mills
- Genies
- Grable
- Goldman Sachs
- Google Inc.
- Green Street Advisors
- HBM Holdings
- Hewlett Packard
- Hill's Pet Nutrition, Inc.
- Houlihan Lokey
- Hunter Engineering
- IBM
- Illumina
- Intel Corporation
- John Hancock Life Insurance
- Johnson & Johnson
- Jones Lang LaSalle
- Kansas City Power & Light
- Kennedy Capital Management
- Kimberly-Clark
- Korean Air
- Label Insight
- Lancaster Pollard
- LendingFront
- Lennox International
- Liberty Mutual Insurance Company
- L'Oreal
- Lumeris
- M&T Bank
- Mariner Real Estate Management
- Mars, Inc.
- Mastercard
- McKinsey & Company
- Medallia
- Microsoft
- Monsanto
- Mooyaviana
- Nations Info Corp.
- Navigant
- Nestlé USA PetCareCo.
- Nestlé USA
- Optar AI, LLC
- Owens Corning
- PepsiCo
- PwC
- Regeneron Pharmaceuticals
- Reinsurance Group of America
- Resource Group, The – An Ascension Subsidiary
- Rolls-Royce
- Rubin Brown
- S&P Global
- Salesforce.com
- Samsung Fire & Marine Insurance
- Sarcos Group, The
- S.Johnson & Son
- Sling Health
- Spire
- St. Louis Arch Angels
- State Street Global Advisors
- Tesla Motors
- Truck Driver Power
- U.S. Bancorp
- UI Labs
- Vectra Corporation
- Wal-Mart Stores, Inc.
- Washington University in St. Louis
- Washington University Investment Management
- Company
- Whirlpool Corporation
- ZolfoCooper
- ZS Associates
- Z*Ventures

**BSBA**
- AB InBev
- AbbVie
- Accenture
- Advisory Board Company
- Aegion
- Agnes Hamerik
- American International Group, Inc. (AIG)
- ALDI
- AllianceBernstein
- Allscripts
- Amazon, Inc.
- American Airlines
- Americas Solutions
- AT&T
- Aureus Asset Management
- Bain & Company
- Bank of America Merrill Lynch
- Barclays
- BDO USA, LLP
- Belvedere Trading
- Benjamin F. Edwards & Co.
- BH Equities LLC
- BlackRock, Inc.
- Bloominglead's
- BlueCrest Capital Management
- BMO Harris Bank
- Boeing Company, The
- Btoz Allen Hamilton
- Bosch
- Boston Consulting Group
- The Bounce Exchange
- Burger King
- Cain Brothers
- Caleres
- Campus Outreach
- Caregów
- Capital One Financial Co.
- Cardinal Health
- Cequel III
- Charter Spectrum
- Cisco Systems
- Citigroup Inc.
- Climate Corporation, The
- CodEx
- ComEd
- Connex Safety Products
- CoreOS
- Kramer-Keasselt
- Crown Horwath
- Dell Inc.
- Deloitte
- Deutsche Bank AG
- DigitasLBi
- Dimensional Fund Advisors
- Edward D. Jones & Co., L.P.
- Eli Lilly & Company
- Enfusion
- Epic
- Equinix
- Essie Lauder Companies
- EV
- Facebook
- FanThreeSixty
- Federal Deposit Insurance Corporation (FDIC)
- Financial Technology Partners, LP
- First Republic Investment Management
- Fitch Ratings
- Game Show Network
- Gap Inc.
- Gelfand, Rennett & Feldman
- General Electric
- General Mills
- Gerson Lehrman Group
- Golden State Warriors
- Golub Capital
- Google Inc.
- Grant Thornton LLP
- Greats
- Grey Group
- Guggenheim Partners
- Harrison Street Real Estate Capital LLC
- Health Literacy Media
- Houlihan Lokey
- HSBC Group
- HYPRI
- IBM
- ICM Properties
- Incellis Pharmaceuticals
- IPG Mediabrands – Initiative
- IRI
- J. Walter Thompson
- Jacobs Engineering
- Jeffreys & Co.
- Jet.com
- JPMorgan Chase & Co.
- Key Bank
- Kitty Hawk Kites
- KPMG
- Kurat Salomon
- Lazad
- Lincoln Center for the Performing Arts
- Lincoln Financial Group
- Lincoln International
- LinkedIn
- Lions Gate Entertainment
- LivingstonePartners LLC
- LockerDome
- London Witte & Company, LLC
- Lord & Taylor
- Macy’s
- Market Fusion Analytics
- Maryvale Technologies
- Mastercard
- Matter Family Office
- McKinsey & Company
- McMaster-Carr
- MCM Productions
- Medallia
- Mercer
- MidAmerican Energy
- Mindshare
- Missouri History Museum
- Moles and Company
- Monsanto
- Morgan Stanley
- Morningstar, Inc.
- Navigant
- Nestlé Purina PetCareCo.
- Netsuite
- NeighborWorks
- New York Life Insurance
- New Balance
- NewFronts in Leaning
- NHL
- Nielsen
- Nomura Securities
- Northwell Health
- OVG
- Oracle Corp.
- Ovative/group
- Pacific Gas and Electric
- Panoramic
- Penn National Gaming, Inc.
- PepsiCo
- PG&P Real Estate
- Pippe Jaffray
- PNC
- PrivateBank, The
- Pro Football Focus
- Propriety
- Prudential Capital Partners
- Qualtrics
- QuintilEMES
- Raymond James
- RBC Capital Markets
- Red Bull
- Red Ventures
- Renewable Energy Group
- Resonate
- Revenue Solutions, Inc.
- Riverside Company, The
- Ross Stores
- Rubin Brown
- Sagient Advisors
- SapientRazorfish
- Second Street
- Sercio Sense
- Siegel + Gale
- Skyhigh Networks
- Sonoma Partners
- SpotX
- Star Overflow
- Stanton & Co LLC
- Sumitomo Mitsui Banking Corporation
- Target
- TeamBuild
- Ten Peaks Partners
- TMK Sports & Entertainment
- Travelers
- Travelyx
- Twin Financial Partners
- U.S. Bancorp
- Uber
- UBX
- Union Square Advisors, LLC
- UnitedHealth Group
- Vanguard
- Vertical Incorporated
- Volant Trading
- Washington University in St. Louis
- Wells Capital Management
- Wells Fargo
- Wills & Company Capital Partners
- Worldwide Express
- WUT
- YCharts
- Zipline
- ZL Technologies
- ZS Associates

**MACC**
- Allied Bank Group
- Arizona State Retirement System
- Baker Newman Noyes
- BDU USA, LLP
- BlueScale International
- BRZ Salo Khan LLC
- Buckingham Asset Management
- China Industrial Bank
- Citifon/Larson Allen
- Deloitte
- Doorways Inc.
- EsneR-Amper LLP
- EY
- Fosun International
- Guang Jui Unsan
- HSBC Group, The
- KPMG
- Mahers & Co.
- Morgan Stanley
- PwC
- Rubin Brown
- Shenzhen Securities
- Snap Interactive
- Stephen Lang & Associates, LLC
- WPC, Professional Corporation
- Zhongqian Securities

**MSCA**
- 84.51 Accuen Inc.
- Agilis Systems
- AMC Theatres
- American Direct Marketing Resources
- Ancestry
- ARGA Investment Management, LP
- Argus Information and Advisory Services
- Bain & Company
- BDO USA, LLP
- Boston Consulting Group, The
- Centene Corporation
- Deloitte
- Dresdenn
- E3 Group
- Emerson
- Evolve Dblb Labs
- Express Scripts
- Gawin Consulting
- Hailing Securities
- Lumen
- Nashco Business Services, LLC
- NationsInfo
- Neustar
- Penn National Gaming, Inc
- RBD Printlogistix
- Rok, Inc.
- Schnucks
- Studio Network Solutions
- United Airlines
- USA
- Vaxia
- Wal-Mart Stores, Inc.
- WallerHub
- Zillow

**MSFC**
- Akuna Capital
- CCB Principal Asset Management
- China International Capital Corporation Limited (CICC)
- CIB
- CTIC Guanxi Group
- David Geffen School of Medicine at UCLA
- Essence Express Scripts
- Federal Home Loan Bank of Chicago
- Goldman Sachs
- Guang Jui Unsan
- Houlihan Lokey
- HSBC Group, The Huaxing Securities Co.
- HSBC Markets
- JPMorgan Chase & Co.
- Lumen
- LW Management (USA) LLC
- Macroeconomic Advisers
- Mandarin
- Moody's Analytics
- NISA Investment Advisors
- Reinsurance Group of America
- Shenzhen Securities
- Société Générale Group
- Tungsi Group
- Vantial Capital
- Washington University in St. Louis

**MSSCM**
- AB InBev
- ADT
- Applied Materials
- CGN Global
- Cummins
- Deloitte
- Emirates
- Energizer
- Express Scripts
- Faraday Future
- Future Mobility Corporation
- HCL America
- Hu-Friedy
- Jet.com
- Johnson & Johnson
- Maritz
- MilliporeSigma
- Nestlé Purina PetCareCo.
- Schnucks
- SFC Management
- Skanska
- Sierra Nevada
- Skyhigh Networks
- Sonoma Partners
- SpotX
- Star Overflow
- Stanton & Co LLC
- Sumitomo Mitsui Banking Corporation
- Target
- TeamBuild
- Ten Peaks Partners
- TMK Sports & Entertainment
- Travelers
- Travelyx
- Twin Financial Partners
- U.S. Bancorp
- Uber
- UBX
- Union Square Advisors, LLC
- UnitedHealth Group
- Vanguard
- Vertical Incorporated
- Volant Trading
- Washington University in St. Louis
- Wells Capital Management
- Wells Fargo
- Wills & Company Capital Partners
- Worldwide Express
- WUT
- YCharts
- Zipline
- ZL Technologies
- ZS Associates

**Enova International**
- Fourthstone
- Lewis and Clark Capital
- Moody’s Investors Service
- Mooreland Partners
- Morningstar, Inc.
- NISA Investment Advisors
- Office of the Comptroller of the Currency
- Oracle Corp.
- PIMCO
- RBC Capital Markets
- SMGK Financial Advisors
- Washington University Investment Mgmt.
- Company