

# 2017 Employment Report

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Weston Career Center



# BSBA Class of 2017 Full-Time Employment Statistics

## BSBA Class Profiles (upon enrollment)

	2017	2018	2019
<b>Students</b>	<b>215</b>	<b>211</b>	<b>160</b>
Women	40%	42%	42%
Under-Represented Minority*	10%	11%	18%
International	7%	9%	5%
Average SAT Score	1480	1485	1467

\*Percentages are calculated as a percentage of domestic population.

## Compensation Summary

	2017
Median Base	\$68,000
Average Base	\$68,300
High-Low Range	\$100,000-30,000
Median Signing Bonus	\$7,000

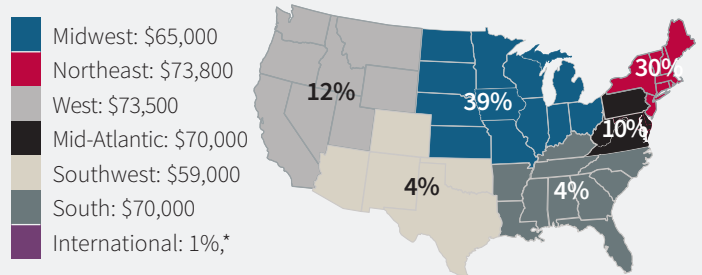
## Salary Data by Function

	%	Average	Median	High-Low
<b>Financial Services</b>	<b>29%</b>	<b>\$75,000</b>	<b>\$85,000</b>	<b>\$100,000-45,000</b>
Investment Banking	16%	\$81,500	\$85,000	\$100,000-50,000
Asset Management	7%	\$68,000	\$70,000	\$85,000-45,000
Private Wealth Management	3%	\$67,500	\$65,000	\$85,000-55,000
Venture Capital/Private Equity	2%	\$61,700	\$65,000	\$70,000-50,000
Commercial Banking	1%	\$62,700	\$63,000	\$65,000-60,000
<b>Consulting</b>	<b>27%</b>	<b>\$71,000</b>	<b>\$70,000</b>	<b>\$90,000-45,000</b>
Management Consulting	12%	\$69,800	\$69,000	\$85,000-65,000
Strategy Consulting	5%	\$80,900	\$80,000	\$90,000-80,000
Technology Consulting	5%	\$61,300	\$60,000	\$77,000-45,000
Strategic Planning/Internal	5%	\$73,000	\$80,000	\$80,000-45,000
<b>Marketing</b>	<b>24%</b>	<b>\$56,300</b>	<b>\$57,000</b>	<b>\$86,000-30,000</b>
Mktg Research/Cust. Analytics	6%	\$55,100	\$58,000	\$65,000-40,000
Digital Mktg/Promotion	6%	\$49,800	\$50,000	\$58,000-35,000
Merchandising	5%	\$58,500	\$57,000	\$64,000-55,000
Account Mgmt/Sales	4%	\$46,500	\$47,500	\$62,500-30,000
Product Management	3%	\$73,200	\$70,000	\$86,000-60,000
<b>Industry Finance</b>	<b>7%</b>	<b>\$62,400</b>	<b>\$63,000</b>	<b>\$70,000-48,000</b>
<b>Accounting</b>	<b>3%</b>	<b>\$57,200</b>	<b>\$59,000</b>	<b>\$63,000-50,000</b>
<b>General Management</b>	<b>3%</b>	<b>\$65,800</b>	<b>\$70,000</b>	<b>\$85,000-47,500</b>
<b>Operations</b>	<b>2%</b>	<b>\$69,200</b>	<b>\$70,000</b>	<b>\$75,000-62,500</b>
<b>HR/MIS/Non-Business</b>	<b>5%</b>	<b>\$74,300</b>	<b>\$66,000</b>	<b>\$95,000-65,000</b>

## Employment by Job Function

Financial Services	29%	
Consulting	27%	
Marketing	24%	
Industry Finance	7%	
Accounting	3%	
General Management	3%	
Operations	2%	
HR/MIS/Non-Business	5%	

## Employment and Median Salary by Geographic Area



\*Cannot report salary; fewer than three data points.

## Source of Accepted Offer

Internship	39%	
On-Campus Interviews or Job Postings	33%	
Personal Network	13%	
Alumni, Faculty, or Staff Referral	7%	
Career Fair/Networking Event	5%	
Company Website or Job Board	3%	

## Salary Data by Industry

	%	Average	Median	High-Low
Financial Services	38%	\$74,400	\$80,000	\$100,000-45,000
Consulting	18%	\$73,300	\$71,300	\$90,000-65,000
Technology	12%	\$60,600	\$60,000	\$95,000-30,000
Retail	7%	\$58,900	\$57,000	\$75,000-48,000
PR/Adv/Marketing	7%	\$53,600	\$54,500	\$65,000-35,000
Consumer Products	4%	\$65,400	\$66,500	\$70,000-55,000
Mfg/Transportation	3%	\$61,300	\$50,000	\$85,000-48,800
Public Accounting	3%	\$59,000	\$59,000	\$63,000-55,000
Pharma/Healthcare	3%	\$54,300	\$51,500	\$69,000-45,000
Sports/Entertainment	2%	*	*	*
Other	3%	\$64,700	\$65,000	\$75,000-54,000

\*Cannot report salary; fewer than three data points.

## Employment by Industry

Financial Services	38%	
Consulting	18%	
Technology	12%	
Retail	7%	
PR/Adv/Marketing	7%	
Consumer Products	4%	
Manufacturing/Transportation	3%	
Public Accounting	3%	
Pharma/Healthcare	3%	
Sports/Entertainment	2%	
Other	3%	

# MBA Class of 2017 Full-Time Employment Statistics

## MBA Class Profiles (upon enrollment)

	2017	2018	2019
<b>Students</b>	<b>141</b>	<b>128</b>	<b>145</b>
Women	40%	25%	39%
Under-Represented Minority*	17%	23%	19%
International	35%	39%	38%
Median Age at Matriculation	27	28	27
Average Work Experience	4.3 years	5.0 years	4.8 years
Average GMAT	696	688	694
Average Undergraduate GPA	3.40	3.46	3.45
Admit Rate	30%	30%	40%

\*Percentages are calculated as a percentage of domestic population.

## Compensation Summary

	2017
Median Base	\$108,000
Average Base	\$107,600
High-Low Range	\$152,500-41,000
Median Signing Bonus	\$25,000

## Salary Data by Function

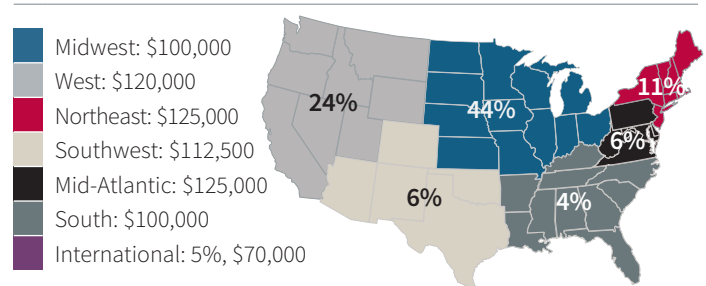
	%	Average	Median	High-Low
<b>Consulting</b>	<b>26%</b>	<b>\$128,800</b>	<b>\$141,000</b>	<b>\$152,500-63,000</b>
Management Consulting	19%	\$130,900	\$142,000	\$152,500-63,000
Strategic Planning/Internal	7%	\$119,500	\$125,000	\$133,000-95,000
<b>Marketing/Sales</b>	<b>20%</b>	<b>\$109,900</b>	<b>\$106,000</b>	<b>\$150,000-50,000</b>
Brand Management (CPG)	6%	\$103,500	\$105,500	\$108,000-98,000
Product Management (Tech)	5%	\$130,500	\$130,500	\$141,000-120,000
Business Development	4%	\$125,300	\$131,000	\$150,000-95,000
Digital Mktg/Social Media	3%	*	*	*
Marketing Research	2%	*	*	*
<b>General Management</b>	<b>18%</b>	<b>\$101,200</b>	<b>\$107,000</b>	<b>\$135,000-41,000</b>
Rotational Program	14%	\$106,900	\$109,000	\$135,000-75,000
Management/Project Mgmt	4%	\$74,300	\$77,000	\$105,000-41,000
<b>Financial Services</b>	<b>14%</b>	<b>\$97,500</b>	<b>\$97,500</b>	<b>\$125,000-70,000</b>
VC/PE/Private Wealth	7%	\$105,000	\$100,000	\$120,000-90,000
Asset Management	4%	\$91,400	\$85,300	\$125,000-70,000
Investment Banking	3%	\$93,300	\$80,000	\$125,000-75,000
<b>Industry Finance</b>	<b>10%</b>	<b>\$99,600</b>	<b>\$104,500</b>	<b>\$130,000-58,000</b>
<b>Operations</b>	<b>10%</b>	<b>\$97,100</b>	<b>\$97,500</b>	<b>\$145,000-66,700</b>
<b>Other</b>	<b>2%</b>	<b>*</b>	<b>*</b>	<b>*</b>

\*Cannot report salary; fewer than three data points.

## Employment by Job Function

Consulting	26%	
Marketing/Sales	20%	
General Management	18%	
Financial Services	14%	
Industry Finance	10%	
Operations	10%	
Other	2%	

## Employment and Median Salary by Geographic Area



## Source of Accepted Offer

Internship	45%	
Personal Network	15%	
Alumni, Faculty, or Staff Referral	15%	
On-Campus Interviews or Job Postings	10%	
Career Fair/Networking Event	8%	
Company Website or Job Board	4%	
Other Student-Initiated Activity	3%	

## Salary Data by Industry

	%	Average	Median	High-Low
Financial Services	26%	\$103,000	\$105,000	\$135,000-58,000
Consulting	21%	\$130,800	\$142,000	\$152,500-63,000
Technology	19%	\$118,600	\$120,000	\$150,000-70,000
Consumer Products	9%	\$104,300	\$106,000	\$108,000-98,000
Pharma/Biotech/Healthcare	8%	\$86,500	\$85,500	\$100,000-75,000
Mfg/Transportation	6%	\$81,100	\$95,000	\$108,000-41,000
Education	4%	\$59,300	\$60,000	\$70,500-47,500
Energy/Petroleum	3%	\$108,300	\$110,000	\$115,000-100,000
Marketing	2%	*	*	*
Real Estate	2%	*	*	*

\*Cannot report salary; fewer than three data points.

## Employment by Industry

Financial Services	26%	
Consulting	21%	
Technology	19%	
Consumer Products	9%	
Pharma/Biotech/Healthcare	8%	
Manufacturing/Transportation	6%	
Education	4%	
Energy/Petroleum	3%	
Marketing	2%	
Real Estate	2%	

# Specialized Masters Class of 2017 Full-Time Employment Statistics

## Specialized Masters Class of 2017 Profiles (upon enrollment)

	MSFC	MSFQ	MACC	MSSCM	MSCA
<b>Students</b>	<b>33</b>	<b>37</b>	<b>54</b>	<b>20</b>	<b>31</b>
International	18%	95%	78%	95%	84%
Average GMAT	671	731	709	686	721
Average Undergraduate GPA	3.33	3.68	3.61	3.58	3.58
% with Prior Experience	58%	19%	19%	25%	52%
Admit Rate	8%	9%	23%	24%	24%

## Compensation for the Class of 2017

	MSFC	MSFQ*	MACC	MSSCM	MSCA**
Median Base	\$65,000	\$72,500	\$53,000	\$70,000	\$65,000
Median Signing Bonus	\$2,000	—	\$3,000	\$10,000	\$5,000

### Master of Science in Finance (MSF)

#### Corporate Finance Track (MSFC)

##### Employment by Job Function

Asset Management	17%
Diversified Services	17%
Industry Finance	16%
Finance—Other	11%
Private Wealth Management	11%
Venture Capital/Private Equity	11%
Consulting	6%
Investment Banking	6%
Commercial Banking	5%

#### Quantitative Track (MSFQ)

##### Employment by Job Function

Asset Management	28%
Finance—Quantitative Research	28%
Capital Markets/Research	17%
Investment Banking	11%
Venture Capital/Private Equity	11%
Industry/Corporate Finance	5%

## Source of Accepted Offer

	MSFC	MSFQ	MACC	MSSCM	MSCA**
Internship	22%	44%	39%	27%	4%
On-Campus Interviews or Job Postings	6%	6%	19%	20%	35%
Personal Network	33%	33%	19%	13%	17%
Company Website or Job Board	11%	17%	19%	20%	35%
Alumni, Faculty, or Staff Referral	17%	0%	0%	0%	6%
Career Fair/Networking Event	6%	0%	4%	13%	0%
Other Student-Initiated Activity	5%	0%	0%	7%	3%

## Employment by Geographic Area

	MSFC	MSFQ	MACC	MSSCM	MSCA**
<b>United States</b>	<b>88%</b>	<b>44%</b>	<b>81%</b>	<b>100%</b>	<b>91%</b>
Midwest	67%	28%	42%	46%	48%
Northeast	11%	5%	16%	7%	13%
West	5%	11%	16%	20%	22%
Mid-Atlantic	0%	0%	0%	13%	4%
South	0%	0%	0%	7%	4%
Southwest	5%	0%	7%	7%	0%
<b>Asia-Pacific</b>	<b>6%</b>	<b>56%</b>	<b>19%</b>	<b>0%</b>	<b>9%</b>
<b>Middle East and North Africa (MENA)</b>	<b>6%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>

### Master of Accounting (MACC)

##### Employment by Job Function

Public Accounting	77%
Finance	16%
Private Accounting	7%

### Master of Science in Supply Chain Management (MSSCM)

##### Employment by Job Function

Supply Chain Management	47%
Consulting	33%
Purchasing/Distribution	20%

### Master of Science in Customer Analytics (MSCA\*\*)

##### Employment by Job Function

Customer Analytics	52%
Marketing Research	22%
Strategy Consulting	13%
Digital Marketing	9%
Asset Management	4%

\*Compensation for US-based jobs only.

\*\*MSCA Data throughout is Class of 2016. Program changed from 2 to 3 semesters. Next graduating class is December 2017 (Class of 2018).

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# MBA and BSBA Class of 2018 Internship Statistics

## MBA Monthly Salary Data by Function

	%	Average	Median
<b>Marketing</b>	<b>29%</b>	<b>\$6,200</b>	<b>\$6,800</b>
Marketing Research/Analytics	10%	\$5,400	\$6,400
Product Management (Tech/Mfg)	8%	\$6,200	\$5,500
Brand Management (CPG)	8%	\$7,000	\$7,000
Business Development	3%	\$6,500	\$6,900
<b>Consulting</b>	<b>18%</b>	<b>\$7,400</b>	<b>\$7,400</b>
Management Consulting	9%	\$9,600	\$11,000
Strategic Planning/Internal	9%	\$5,200	\$4,700
<b>Industry Finance</b>	<b>16%</b>	<b>\$6,700</b>	<b>\$7,000</b>
<b>General Management</b>	<b>13%</b>	<b>\$8,100</b>	<b>\$8,000</b>
Rotational Program	8%	\$8,200	\$8,400
Mgmt/Project Mgmt	5%	\$7,800	\$8,000
<b>Financial Services</b>	<b>12%</b>	<b>\$7,000</b>	<b>\$8,300</b>
Investment Banking/VC/PE	5%	\$5,800	\$5,200
Asset Management	4%	\$7,200	\$7,300
Diversified Services	3%	\$7,600	\$9,200
<b>Operations</b>	<b>10%</b>	<b>\$5,700</b>	<b>\$6,600</b>
<b>Other</b>	<b>2%</b>	<b>*</b>	<b>*</b>

\*Cannot report salary; fewer than three data points.

## MBA Median Monthly Salary by Industry

Financial Services: \$9,100	18%	
Technology: \$7,000	17%	
Manufacturing: \$6,200	15%	
Pharma/Biotech/Healthcare: \$6,600	13%	
Consumer Products: \$6,900	12%	
Consulting: \$11,000	10%	
Nonprofit/Education: \$5,200	5%	
Retail: \$7,000	4%	
Energy/Utilities: \$7,800	3%	
Other: \$3,100	3%	

## MBA Source of Accepted Offer

On-Campus Interviews or Job Postings	45%	
Career Fair/Networking Event	17%	
Alumni, Faculty, or Staff Referral	13%	
Company Website or Job Board	13%	
Personal Network	6%	
Previous Employer	3%	
Other Student-Initiated Activity	3%	

## BSBA Monthly Salary Data by Function

	%	Average	Median
<b>Financial Services</b>	<b>31%</b>	<b>\$5,300</b>	<b>\$5,400</b>
Investment Banking	18%	\$5,900	\$6,600
Asset Management	5%	\$5,900	\$6,000
Private Wealth Management	4%	\$4,000	\$4,300
Commercial Banking	2%	\$3,700	\$3,700
Venture Capital/Private Equity	2%	\$3,400	\$3,400
<b>Marketing</b>	<b>30%</b>	<b>\$3,100</b>	<b>\$2,900</b>
Account Mgmt/Sales	7%	\$3,700	\$4,000
Digital Mktg/Promotions	6%	\$3,700	\$3,700
Merchandising	5%	\$2,900	\$2,900
Product Management	4%	\$2,900	\$2,900
Customer Analytics/Research	4%	\$2,700	\$2,900
Marketing - Other	4%	\$2,900	\$2,400
<b>Consulting</b>	<b>15%</b>	<b>\$4,600</b>	<b>\$4,500</b>
Management Consulting	11%	\$4,500	\$4,500
Strategic Planning/Internal	2%	\$5,800	\$5,900
Technology Consulting	2%	\$3,300	\$3,200
<b>Industry Finance</b>	<b>8%</b>	<b>\$3,600</b>	<b>\$3,500</b>
<b>Accounting</b>	<b>5%</b>	<b>\$3,500</b>	<b>\$3,700</b>
<b>Operations</b>	<b>5%</b>	<b>\$2,900</b>	<b>\$3,000</b>
<b>General Management</b>	<b>2%</b>	<b>\$3,600</b>	<b>\$3,800</b>
<b>MIS</b>	<b>2%</b>	<b>\$5,300</b>	<b>\$3,600</b>
<b>Other</b>	<b>2%</b>	<b>*</b>	<b>*</b>

\*Cannot report salary; fewer than three data points.

## BSBA Median Monthly Salary by Industry

Financial Services: \$5,400	34%	
Consulting: \$4,500	13%	
Technology: \$3,800	10%	
Consumer Products: \$4,000	8%	
Retail: \$2,900	7%	
Pharma/Healthcare: \$2,900	6%	
Public Accounting: \$3,700	5%	
PR/Advertising/Marketing: \$2,700	4%	
Sports/Entertainment: \$2,200	4%	
Nonprofit/Government: *	4%	
Manufacturing: \$3,500	2%	
Other: \$3,000	3%	

\*Cannot report salary; fewer than three data points.

## BSBA Source of Accepted Offer

On-Campus Interviews or Job Postings	35%	
Personal Network	18%	
Career Fair/Networking Event	14%	
Company Website or Job Board	12%	
Internship	11%	
Alumni, Faculty, or Staff Referral	8%	
Other Student-Initiated Activity	2%	

# Organizations That Hired Olin Students for Full-Time or Internship Positions

## MBA

Accenture  
 Adelphi Fund  
 ADP  
 Advisory Board Company  
 Altus Properties  
 Amazon.com, Inc.  
 Apex Supply Chain Technologies  
 Apple Inc.  
 Arch Grants  
 Ascension Health  
 AT&T  
 Bain & Company  
 Bank of America Corporation  
 Bayer CropScience  
 BJC HealthCare  
 Blue Shield of California  
 Cadence Research & Consulting  
 Caliber Home Loans  
 Capital Innovators  
 Centene Corporation  
 CGN Global  
 Cisco  
 CitiMortgage  
 Cognizant Technology Solutions  
 Compass Group Equity Partners  
 Crushed Red  
 Danaher Corporation  
 Deloitte  
 Dimensional Fund Advisors  
 Direct Supply  
 E. & J. Gallo Winery  
 Eastman Chemical Company  
 ECG Management Consultants  
 Edward D. Jones & Co., L.P.  
 Eli Lilly & Company  
 Emerson  
 Emerson Hermetic Motor  
 Environmental Defense Fund  
 Equifax Inc.  
 Express Scripts  
 ExxonMobil  
 FireEye, Inc.  
 FMI Capital Advisors  
 Foxconn Technology Group  
 General Mills  
 Gensler  
 Givable  
 Goldman Sachs  
 Google Inc.  
 Green Street Advisors  
 HBM Holdings  
 Hewlett Packard  
 Hill's Pet Nutrition, Inc.  
 Houlihan Lokey  
 Hunter Engineering  
 IBM  
 Illumina  
 Intel Corporation

John Hancock Life Insurance  
 Johnson & Johnson  
 Jones Lang LaSalle  
 Kansas City Power & Light  
 Kennedy Capital Management  
 Kimberly-Clark  
 Korean Air  
 Label Insight  
 Lancaster Pollard  
 LendingFront  
 Lennox International  
 Liberty Mutual Insurance Company  
 L'Oréal  
 Lumeris  
 M&T Bank  
 Mariner Real Estate Management  
 Mars, Inc.  
 Mastercard  
 McKinsey & Company  
 Medallia  
 Microsoft  
 Monsanto  
 Moosylvania  
 Nations Info Corp.  
 Navigant  
 Nestlé Purina PetCare Co.  
 Nestlé USA  
 Optar AI, LLC  
 Owens Corning  
 PepsiCo  
 PwC  
 Regeneron Pharmaceuticals  
 Reinsurance Group of America  
 Resource Group, The – An Ascension Subsidiary  
 Rolls-Royce  
 Rubin Brown  
 S&P Global  
 Salesforce.com  
 Samsung Fire & Marine Insurance  
 Sansone Group, The  
 SC Johnson & Son  
 Sling Health  
 Spire  
 St. Louis Arch Angels  
 State Street Global Advisors  
 Tesla Motors  
 Truck Driver Power  
 U.S. Bancorp  
 UI Labs  
 Vectra Corporation  
 Wal-Mart Stores, Inc.  
 Washington University in St. Louis  
 Washington University Investment Mgmt. Company  
 Whirlpool Corporation  
 ZolfoCooper  
 ZS Associates  
 Z\*Ventures

## BSBA

AB InBev  
 AbbVie  
 Accenture  
 Advisory Board Company  
 Aegion  
 Agnes Amerlik  
 American International Group Inc. (AIG)  
 ALDI  
 AllianceBernstein  
 Allscripts  
 AlphaSights  
 Amazon.com, Inc.  
 American Airlines  
 Amitech Solutions  
 AT&T  
 Aureus Asset Management  
 Bain & Company  
 Bank of America Merrill Lynch  
 Barclays  
 BDO USA, LLP  
 Belvedere Trading  
 Benjamin F. Edwards & Co.  
 BH Equities LLC  
 BlackRock, Inc.  
 Bloomingdale's  
 BlueCrest Capital Management  
 BMO Harris Bank  
 Boeing Company, The  
 Booz Allen Hamilton  
 Bosch  
 Boston Consulting Group, The  
 Bounce Exchange  
 Burger King  
 Cain Brothers  
 Caleres  
 Campus Outreach  
 Capgemini  
 Capital One Financial Co.  
 Cardinal Health  
 Cequel III  
 Cerner  
 Charter Spectrum  
 Cisco Systems  
 Citigroup Inc.  
 Climate Corporation, The  
 CodeHS  
 ComEd  
 Conney Safety Products  
 CoreOS  
 Cramer-Krasselt  
 Crowe Horwath  
 Deloitte  
 Deutsche Bank AG  
 DigitasLbi  
 UI Labs  
 Dimensional Fund Advisors  
 Edward D. Jones & Co., L.P.  
 Eli Lilly & Company  
 Enfusion  
 Epic  
 Equinix  
 Estée Lauder Companies  
 EY  
 Facebook  
 FanThreeSixty  
 Federal Deposit Insurance Corporation (FDIC)  
 Financial Technology Partners, LP  
 First Republic Investment Management  
 Fitch Ratings  
 Game Show Network  
 Gap Inc.  
 Gelfand, Rennert & Feldman

General Electric  
 General Mills  
 Gerson Lehrman Group  
 Golden State Warriors  
 Goldman Sachs  
 Golub Capital  
 Google Inc.  
 Grant Thornton LLP  
 Greats  
 Grey Group  
 Guggenheim Partners  
 Harrison Street Real Estate Capital LLC  
 Health Literacy Media  
 Houlihan Lokey  
 HSBC Group  
 HYPR  
 IBM  
 ICM Properties  
 Incellab Pharmaceuticals  
 IPG Mediabrands – Initiative  
 IRI  
 J. Walter Thompson Worldwide  
 Jacobs Engineering  
 Jefferies & Co.  
 Jet.com  
 JPMorgan Chase & Co.  
 Key Bank  
 Kitty Hawk Kites  
 KPMG  
 Kurt Salmon  
 Lazard  
 Lincoln Center for the Performing Arts  
 Lincoln Financial Group  
 Lincoln International  
 LinkedIn  
 Lions Gate Entertainment  
 Livingstone Partners LLC  
 LockerDome  
 London Witte & Company, LLC  
 L'Oréal  
 Macy's  
 Market Fusion Analytics  
 Maryville Technologies  
 Mastercard  
 Matter Family Office  
 McKinsey & Company  
 McMaster-Carr  
 MCN Productions  
 Medallia  
 Mercer  
 MidAmerican Energy Company  
 Mindshare  
 Missouri History Museum  
 Moelis and Company  
 Monsanto  
 Morgan Stanley  
 Morningstar, Inc.  
 Navigant  
 Nestlé Purina PetCare Co.  
 Netsuite  
 New Balance  
 New Frontiers in Learning  
 NHL  
 Nielsen  
 Nomura Securities  
 Northwell Health  
 OC&C Strategy Consultants  
 OppenheimerFunds, Inc.  
 Oracle Corp.  
 Ovation/group  
 Pacific Gas and Electric Company  
 Parthenon - EY  
 Penn National Gaming, Inc.  
 PepsiCo  
 PGIM Real Estate  
 Pinterest  
 Piper Jaffray  
 PNC

PwC  
 PrivateBank, The  
 Pro Football Focus  
 P&G  
 Propeller  
 Protiviti  
 Prudential Capital Partners  
 Qualtrics  
 QuintilesIMS  
 Raymond James  
 Financial  
 RBC Capital Markets  
 Red Bull  
 Red Ventures  
 Renewable Energy Group  
 Resonate  
 Revenue Solutions, Inc.  
 Riverside Company, The  
 Ross Stores  
 Rubin Brown  
 Sagent Advisors  
 SapientRazorfish  
 Second Street  
 Sense Corp  
 Siegel + Gale  
 Skyhigh Networks  
 Slalom  
 Sonenshine Partners  
 SpotX  
 Stack Overflow  
 Stanton & Co LLC  
 Sumitomo Mitsui Banking Corporation  
 Target  
 TeamBuildr  
 Ten Peaks Partners  
 TMK Sports & Entertainment  
 Travelers  
 TraverseIQ  
 Twain Financial Partners  
 U.S. Bancorp  
 Uber  
 UBS  
 Uline  
 Union Square Advisors, LLC  
 UnitedHealth Group  
 Vanguard  
 Vertical Incorporated  
 Volant Trading  
 Vroom  
 Washington University in St. Louis  
 Wells Capital Management  
 Wells Fargo  
 WILsquare Capital  
 Woodside Capital Partners  
 Worldwide Express  
 WUIT  
 YCharts  
 Zipline  
 ZL Technologies  
 ZS Associates

## MACC

Allied Business Group  
 Arizona State Retirement System  
 Baker Newman Noyes  
 BDO USA, LLP  
 BlueBoat International  
 BRZ Sailor Khan LLC  
 Buckingham Asset Management  
 China Industrial Bank  
 CliftonLarsonAllen  
 Deloitte  
 Doorways Inc.  
 EisnerAmper LLP  
 EY  
 Fosun International  
 Guotai Junan Securities  
 HSBC Group, The  
 KPMG  
 Maher & Co.  
 Morgan Stanley  
 PwC  
 Rubin Brown  
 Shenwan Hongyuan Securities  
 Snap Interactive  
 Stephen Lang & Associates, LLC  
 WWC, Professional Corporation  
 Zhongyun Securities

## MSCA

84.51°  
 Accuen Inc.  
 Agilis Systems  
 AMC Theatres  
 American Direct Marketing Resources  
 AppNotch  
 ARGA Investment Management, LP  
 Argus Information and Advisory Services  
 Bain & Company  
 BDO USA, LLP  
 Boston Consulting Group, The  
 Centene Corporation  
 Deloitte  
 Dressbarn  
 E15 Group  
 Emerson  
 Evolve Dital Labs  
 Express Scripts  
 Gawain Consulting  
 Haitong Securities  
 Lumeris  
 Nashco Business Services, LLC  
 Nations Info  
 Neustar  
 Penn National Gaming, Inc.  
 RBO Printlogistix  
 Roku, Inc.  
 Schnucks  
 Studio Network Solutions  
 United Airlines  
 UPS  
 Voxiva  
 Wal-Mart Stores, Inc.  
 WalletHub  
 Zillow

## MSFC

Bank of China  
 Buckingham Asset Management  
 Centene Corporation  
 Compass Group Equity Partners  
 Edward D. Jones & Co., L.P.  
 Engro Corporation

Enova International  
 Fourthstone  
 Lewis and Clark Capital  
 Moody's Investors Service  
 Mooreland Partners  
 Morningstar, Inc.  
 NISA Investment Advisors  
 Office of the Comptroller of the Currency  
 Oracle Corp.  
 PIMCO  
 RBC Capital Markets  
 SFMG Wealth Advisors  
 Washington University Investment Mgmt. Company

## MSFQ

Akuna Capital  
 CCB Principal Asset Management  
 China International Capital Corporation Limited (CICC)  
 CIB  
 CITIC Guoan Group  
 David Geffen School of Medicine at UCLA  
 Essence Securities  
 Express Scripts  
 Federal Home Loan Bank of Chicago  
 Goldman Sachs  
 Guotai Junan Securities  
 Houlihan Lokey  
 HSBC Group, The  
 Huarong Securities Co.  
 IHS Markit  
 JPMorgan Chase & Co.  
 Lumeris  
 LW Investment Management (USA) LLC  
 Macroeconomic Advisers  
 Mastercard  
 Moody's Analytics  
 NISA Investment Advisors  
 Reinsurance Group of America  
 Shenwan Hongyuan Securities  
 Société Générale Group  
 Tungsu Group  
 Viant Capital  
 Washington University in St. Louis

## MSSCM

AB InBev  
 ADT  
 Applied Materials  
 CGN Global  
 Cummins  
 Deloitte  
 Emerson  
 Energizer  
 Express Scripts  
 Faraday Future  
 Future Mobility Corporation  
 HCL America  
 Hu-Friedy  
 Jet.com  
 Johnson & Johnson  
 Maritz  
 MilliporeSigma  
 Nestlé Purina PetCare Co.  
 Schnucks  
 TerraSource Global  
 Tesla  
 US Foods  
 Verizon Digital Media Services  
 Wal-Mart Stores, Inc.  
 Westernacher  
 Zhenghe Pharmaceutical Group



OLIN BUSINESS SCHOOL