

MBA Class of 2020 Full-Time Employment Statistics



MBA Class Profiles (upon enrollment)

	2022	2021	2020
# of Students	90	98	135
% Women	46%	49%	42%
% International	36%	43%	31%
% Under-Represented Minority	28%	23%	22%
Avg. GMAT	687	695	693

The Graduating Class

	Number	Percent
Total Seeking Employment	95	75%
Not Seeking Employment		
Company-sponsored; already employed	2	2%
Continuing education	3	2%
Postponing job search	3	2%
Starting a new business	2	2%
Not seeking for other reasons	7	6%
Total Not Seeking Employment	17	14%
No recent information available	14	11%
Total graduates	126	100%

The number of students listed under "Total Seeking Employment" does not include students who are company-sponsored, continuing education, postponing job search, starting a new business or not seeking for other reasons.

Timing of First Job Offers

	Total Seeking Employment	First Offer by Graduation		First Offer After Graduation and by Three Months After Graduation		Have Not Reported Receiving an Offer by Three Months After Graduation	
		Number	Percent	Number	Percent	Number	Percent
Total Graduates Seeking Employment	95	58	61%	12	13%	25	26%

	Number	Percent
3-Month Job Offer Rate	70	74%

Timing of First Job Acceptances

	Total Seeking Employment	First Offer Accepted by Graduation		Accepted Job After Graduation and by Three Months After Graduation		Have Not Reported Accepting a Job by Three Months After Graduation	
		Number	Percent	Number	Percent	Number	Percent
Total Graduates Seeking Employment	95	58	61%	11	12%	26	27%

	Number	Percent
3-Month Employment Rate	69	73%

This report conforms to the MBA Career Services & Employer Alliance standards for reporting employment statistics. This report only includes data for accepted jobs within 3 months of the student's graduation and collected within 4 months of the student's graduation date.

Percentage of graduates for whom we have post-graduation information is 89%. Graduation dates were August 18, 2019, December 18, 2019 and May 15, 2020.

Primary Source of Full-Time Job Acceptances

	Number	Percent
School-Facilitated Activities		
On/Off-campus recruiting	9	13%
Job fairs/employer events/info sessions	10	14%
Internship conversion	14	20%
Other school-facilitated source	2	3%
School network/resources (i.e. faculty referrals, alumni referrals, classmates)	2	3%
Total School-Facilitated Activities	37	54%
Graduate-Facilitated Activities		
Personal contacts	1	2%
Internship conversion	15	22%
Online job postings	6	10%
Other graduate-facilitated sources	4	6%
Total Graduate-Facilitated Activities	26	42%
Total	63	100%
No response by graduate	6	

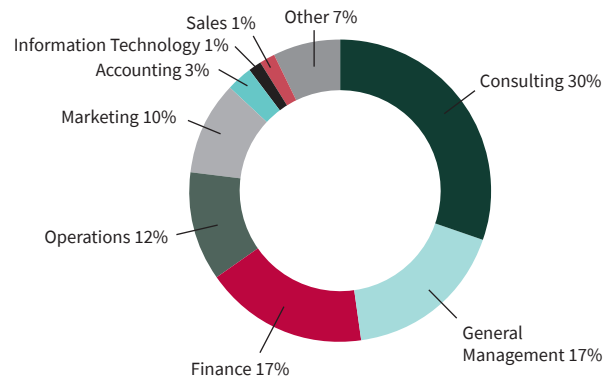
Annual Compensation Summary

Total Reporting Salary/Signing Bonus	57/39
Average Base	\$113,800
Median Base	\$118,000
High-Low Range	\$165,000-45,000
Median Signing Bonus	\$25,000

82% usable salary data

All salaries in this report are rounded to the nearest hundred

Employment by Function



Salary Data by Function

	Total Reporting Job	Total Reporting Salary	Average	Median	High	Low		
Consulting	21	30%	15	26%	\$128,100	\$125,000	\$165,000	\$68,000
Management Consulting	10	14%	9	16%	\$136,100	\$125,000	\$165,000	\$110,000
Strategic Planning/Internal	4	6%	4	7%	\$126,000	\$122,000	\$145,000	\$115,000
Technology Consulting	1	1%	1	2%	*	*	*	*
Other	6	9%	1	2%	*	*	*	*
General Management	12	17%	12	21%	\$110,300	\$110,000	\$123,500	\$75,000
Rotational Program	8	12%	8	14%	*	*	*	*
Project Management	2	3%	2	4%	\$112,300	\$110,000	\$123,500	\$100,000
General Management - Other	2	3%	2	4%	*	*	*	*
Finance	12	17%	10	18%	\$117,900	\$115,000	\$148,000	\$89,200
Industry/Corporate Finance	7	10%	5	9%	\$125,000	\$115,000	\$148,000	\$105,000
Investment Banking Capital Mkts/Research	1	1%	1	2%	*	*	*	*
Private Wealth Management	1	1%	1	2%	*	*	*	*
Finance - Other	3	4%	3	5%	\$107,400	\$115,000	\$118,000	\$89,200
Operations	8	12%	7	12%	\$120,900	\$130,000	\$143,000	\$90,000
Marketing	7	10%	5	9%	\$101,200	\$100,000	\$144,000	\$60,600
Brand/Product Management	4	6%	3	5%	\$108,500	\$100,000	\$144,000	\$81,500
Digital Marketing/Social Media	1	1%	1	2%	*	*	*	*
Marketing Research	1	1%	1	2%	*	*	*	*
Marketing - Other	1	1%	0	0%	*	*	*	*
Accounting	2	3%	2	3%	*	*	*	*
Information Technology	1	1%	1	2%	*	*	*	*
Sales	1	1%	0	0%	*	*	*	*
Other	5	7%	5	9%	\$77,400	\$65,000	\$120,000	\$45,000
Grand Total	69	100%	57	100%	\$113,800	\$118,000	\$165,000	\$45,000

*Salary not reported, when less than three data points.

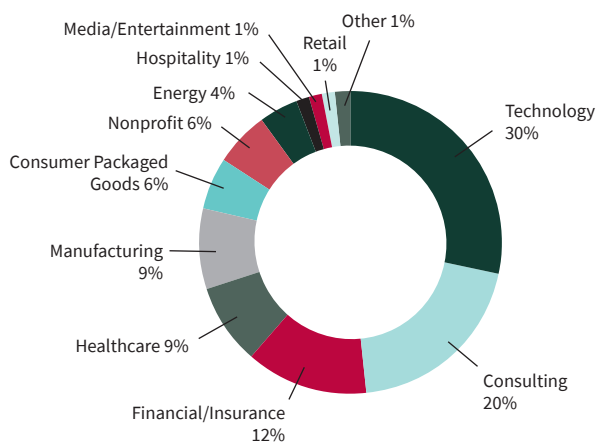
Due to rounding, grand total may not equal 100%

Salary Data by Industry

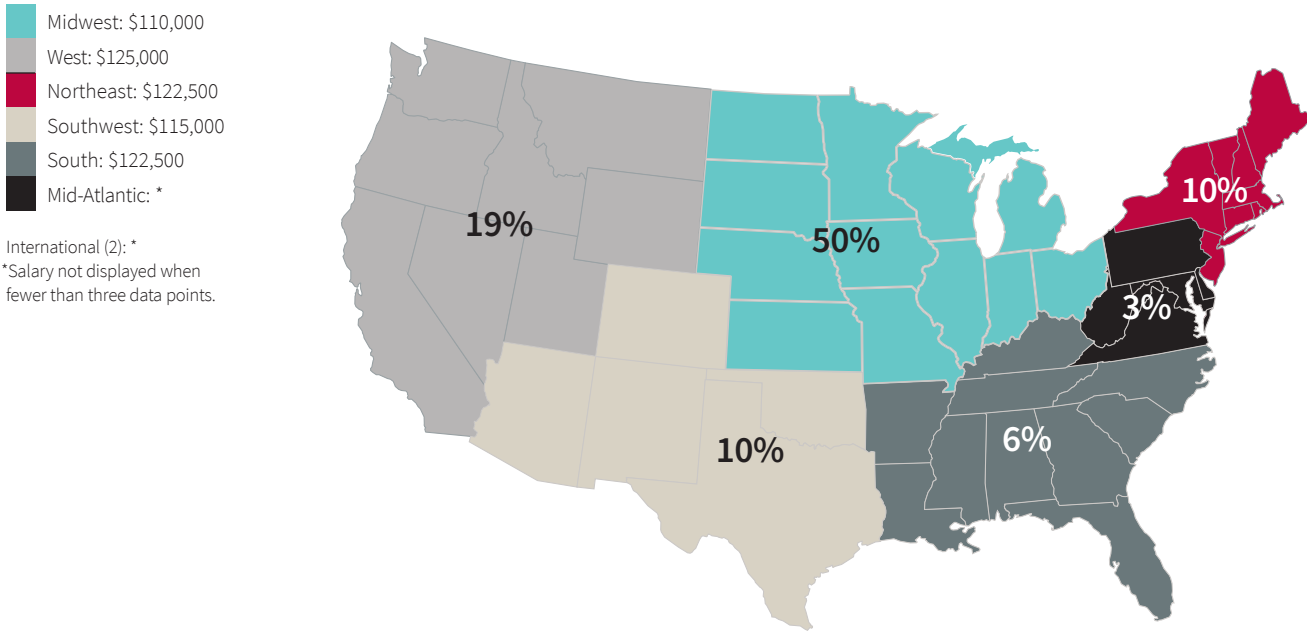
	Graduates Accepting Employment		Graduates Reporting Salary		Average	Median	High	Low
Technology	20	29%	19	33%	\$120,200	\$118,000	\$148,000	\$75,000
Consulting	14	20%	11	19%	\$130,300	\$125,000	\$165,000	\$68,000
Financial/Insurance	8	12%	8	14%	\$106,200	\$110,000	\$132,000	\$65,000
Healthcare	6	9%	4	7%	\$118,800	\$120,000	\$145,000	\$90,000
Pharmaceuticals/Biotech	4	6%	3	5%	\$128,300	\$120,000	\$145,000	\$120,000
Healthcare Products/Devices	2	3%	1	2%	*	*	*	*
Manufacturing	6	9%	5	9%	\$109,200	\$110,000	\$126,000	\$95,000
Consumer Packaged Goods	4	6%	4	7%	\$88,500	\$93,300	\$107,000	\$60,600
Nonprofit	4	6%	2	4%	*	*	*	*
Energy	3	4%	2	4%	*	*	*	*
Hospitality	1	1%	0	0%	*	*	*	*
Media/Entertainment	1	1%	0	0%	*	*	*	*
Retail	1	1%	1	2%	*	*	*	*
Other	1	1%	1	2%	*	*	*	*
Grand Total	69	100%	57	100%	\$113,800	\$118,000	\$165,000	\$45,000

*Salary not displayed when fewer than three data points.
Due to rounding, grand total may not equal 100%

Employment by Industry



Employment and Median Base Salary by Geographic Area



Annual Compensation by Region: North America

Region	Graduates Accepting New Employment		Graduates Reporting Salary		Mean Base Salary	Median Base Salary	Low Base Salary	High Base Salary
Midwest	34	50%	28	49%	\$108,600	\$110,000	\$45,000	\$160,000
West	13	19%	11	19%	\$126,400	\$125,000	\$90,000	\$148,000
Northeast	7	10%	6	11%	\$110,500	\$122,500	\$68,000	\$125,000
Southwest	7	10%	5	9%	\$113,600	\$115,000	\$105,000	\$120,000
South	4	6%	4	7%	\$127,500	\$122,500	\$100,000	\$165,000
Mid-Atlantic	2	3%	2	4%	*	*	*	*
International	2	2%	1	2%	*	*	*	*
Total North America	69	100%	57	100%	\$114,800	\$118,000	\$45,000	\$165,000

*Salary not displayed when fewer than three data points.

MBA Class of 2021 Internship Statistics



Internship Seeking Status	Total First-Year MBA Students	
	Number	Percent
Seeking Employment	96	85%
Not Seeking Employment	12	11%
No Recent Information Available	3	3%
Total Graduates	111	100%

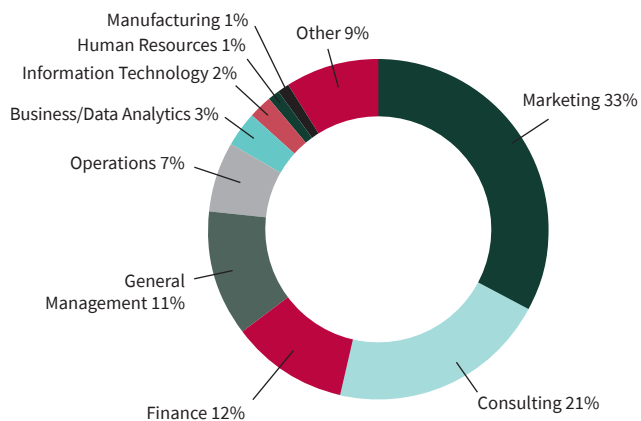
Internship Acceptance Rate	91	95%
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Internship Source	Number	Percent
	School-Facilitated Activities	48
Graduate-Facilitated Activities	25	34%
Total	73	100%
No Response	18	

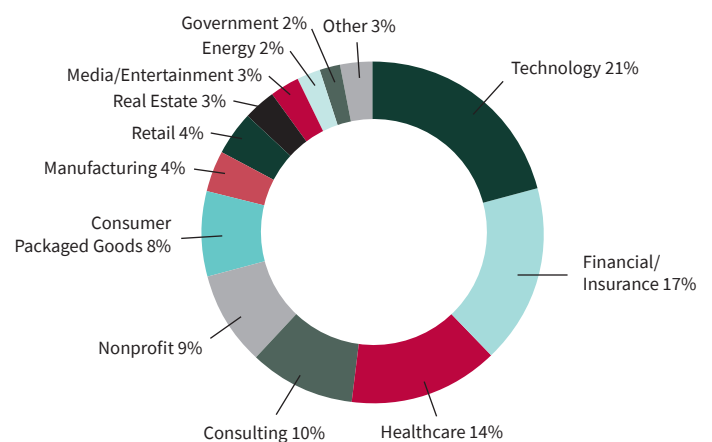
Internship Monthly Salary Report

	Number Reporting Monthly Salary Information	Percent Reporting Monthly Salary Information	Mean	Median	Low	High
Total Reporting Salary	50	55%	\$6,900	\$7,200	\$1,900	\$13,800

Internship by Function



Internship by Industry



Monthly Internship Salary Data by Function

	Students Accepting Internships		Students Reporting Internship Salary		Average	Median	High	Low
Marketing	30	33%	10	20%	\$6,500	\$6,600	\$9,400	\$2,900
Brand/Product Management	14	15%	6	12%	\$6,900	\$6,900	\$9,400	\$3,300
Marketing Research/ Customer Analytics	5	6%	0	0%	*	*	*	*
PR/Comm./Digital Mktg./Promotions	4	4%	0	0%	*	*	*	*
eCommerce	3	3%	2	4%	*	*	*	*
Buyer/Merchandising	1	1%	1	2%	*	*	*	*
Other Marketing	3	3%	1	2%	*	*	*	*
Consulting	19	21%	16	32%	\$7,500	\$8,100	\$13,800	\$2,600
Strategic Planning/Internal	10	11%	8	16%	\$6,300	\$7,600	\$9,000	\$2,600
Management Consulting	5	6%	5	10%	\$9,900	\$9,900	\$13,800	\$3,300
Technology Consulting	2	2%	1	2%	*	*	*	*
Other Consulting	2	2%	2	4%	*	*	*	*
Finance	11	12%	5	10%	\$5,600	\$4,800	\$8,300	\$3,500
Venture Capital/Private Equity	6	7%	2	4%	*	*	*	*
Corporate Finance	1	1%	1	2%	*	*	*	*
Financial Analytics	1	1%	0	0%	*	*	*	*
Investment Banking	1	1%	0	0%	*	*	*	*
Other Finance	2	2%	2	4%	*	*	*	*
General Management	10	11%	7	14%	\$8,600	\$8,700	\$9,200	\$7,300
Rotational Program	5	6%	5	10%	\$8,700	\$8,700	\$9,000	\$8,700
Project Management	1	1%	1	2%	*	*	*	*
Other General Management	2	2%	1	2%	*	*	*	*
Operations	6	7%	5	10%	\$6,100	\$5,900	\$9,200	\$4,000
Business/Data Analytics	3	3%	0	0%	*	*	*	*
Information Technology	2	2%	2	4%	*	*	*	*
Human Resources	1	1%	1	2%	*	*	*	*
Manufacturing	1	1%	0	0%	*	*	*	*
Other	8	9%	4	8%	\$6,700	\$6,100	\$9,500	\$5,200
Grand Total	91	100%	50	100%	\$6,900	\$7,400	\$13,800	\$1,900

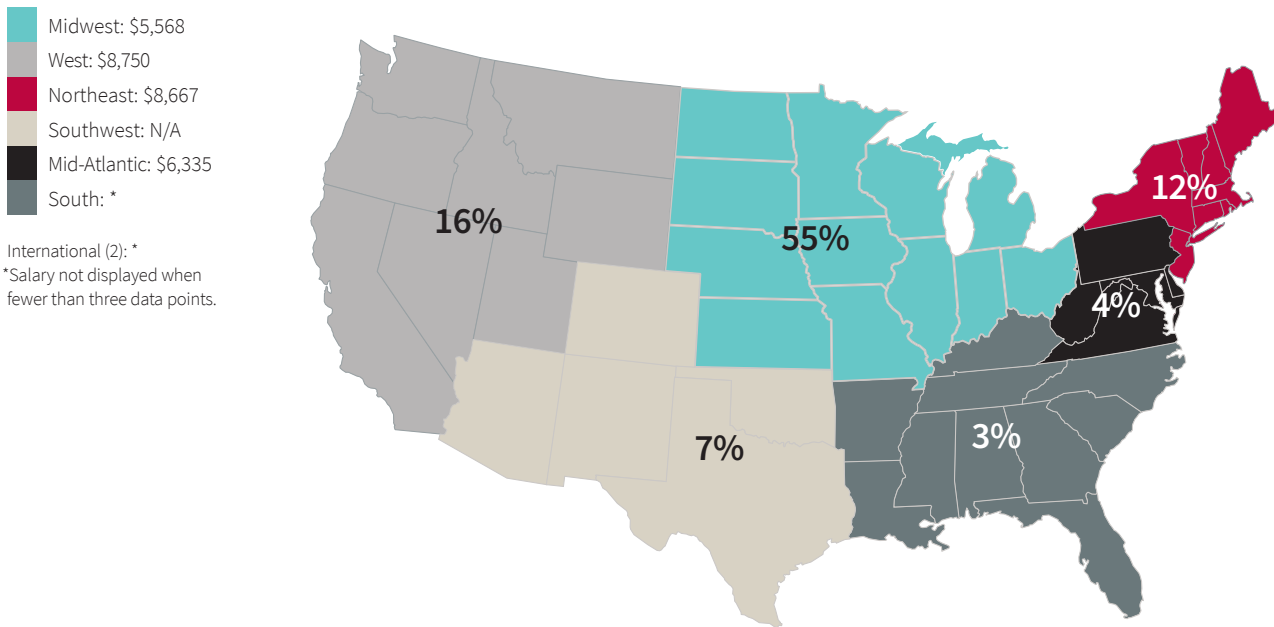
Monthly Internship Salary Data by Industry

	Students Accepting Internships		Students Reporting Internship Salary		Average	Median	High	Low
Technology	19	21%	8	16%	\$8,300	\$8,800	\$9,400	\$6,100
Financial/Insurance	15	17%	9	18%	\$6,500	\$7,000	\$9,100	\$3,500
Healthcare	13	14%	9	18%	\$6,900	\$6,300	\$9,500	\$3,000
Healthcare Products/Devices	9	10%	7	14%	\$7,200	\$8,200	\$9,500	\$3,000
Pharmaceuticals/Biotech	4	4%	2	4%	*	*	*	*
Consulting	9	10%	8	16%	\$8,000	\$7,700	\$13,800	\$3,300
Nonprofit	8	9%	0	0%	*	*	*	*
Consumer Packaged Goods	7	8%	5	10%	\$6,000	\$6,500	\$7,000	\$4,000
Manufacturing	4	4%	2	4%	*	*	*	*
Retail	4	4%	2	4%	*	*	*	*
Real Estate	3	3%	1	2%	*	*	*	*
Media/Entertainment	3	3%	1	2%	*	*	*	*
Energy	2	2%	2	4%	*	*	*	*
Government	2	2%	1	2%	*	*	*	*
Other	2	3%	2	4%	*	*	*	*
Grand Total	91	100%	50	100%	\$6,900	\$7,400	\$13,800	\$1,900

*Salary not displayed when fewer than three data points.
Due to rounding, grand total may not equal 100%



Employment and Median Salary by Geographic Area



Monthly Compensation by Region: North America

Region	First-Year MBAs Accepting New Employment		First-Year MBAs Reporting Salary		Mean Base Salary	Median Base Salary	Low Base Salary	High Base Salary
Midwest	50	56%	26	52%	\$5,900	\$5,600	\$2,600	\$13,300
West	15	17%	10	20%	\$8,100	\$8,800	\$3,300	\$9,400
Northeast	11	12%	7	14%	\$8,500	\$8,700	\$7,100	\$9,900
Southwest	6	7%	2	4%	*	*	*	*
Mid-Atlantic	4	4%	3	6%	\$5,000	\$6,300	\$1,900	\$6,800
South	3	3%	2	4%	*	*	*	*
International	2	2%	0	0	*	*	*	*
Total North America	89	100%	50	100%	\$6,900	\$7,200	\$1,900	\$13,800

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“

A WashU education is not a bond to be cashed in. It’s an equity that can grow and pay dividends. A degree from WashU Olin should mean something when our alumni ask for that next pay raise or apply for the next promotion.”

–Dean Mark Taylor

Organizations That Hired Olin Students for Full-Time or Internship Positions

208 Seed Ventures	Centene Corporation	Health Federation of Philadelphia	Schnucks
3M Company	Cigna	Hill’s Pet Nutrition, Inc.	Simon-Kucher & Partners*
7EDU Impact Academy	Cisco Systems, Inc.	Indegene	Skip
9thWonder Agency	Claim Academy	Johnson & Johnson	Slalom
AbbVie*	Cognizant*	Kesem National	SOHDental
Advantage Capital	Colgate-Palmolive	Korea Exchange	St. Louis City Health Department
Amazon	Connect Consulting Tanzania	Kuramo Capital Management, LLC	Stack
American Century Investments	Cultivation Capital	Lenovo	Stadia Ventures
American Family Insurance	Cultural Leadership	Liberty Mutual Insurance	Stealth Startup
Amgen	CVS Health	Maryville Consulting Group	Sugarfire Smoke House
amKANALYTICS	Danaher Corporation*	Mastercard*	Syte.ai
Anheuser-Busch Inbev*	Dell	Mathematica Policy Research	Telesis7 Consulting
Applied Materials	Deloitte	Microsoft*	The Emerson Electric Company*
Argos Capital Partners	Discover Financial Services	Mission Measurement	The Hershey Company
AT&T, Inc.	eBay Inc.	Mother of Divine Grace School	The Yield Lab Institute
Bain & Company	EDUrain	NSIN (XForce)	United States Development Finance Corporation
Bank of America	Edward Jones*	Oceans Ventures	Virtual Emerging Technology Solutions
Barilla America, Inc.	Eli Lilly & Company	Okestra.Care, Inc.	Vizient
Bayer Business Consulting*	Enel Green Power	Optimal Strategix Group	VMware Inc.
Bayer Pharmaceuticals	Energy Resources Group	Oscar Health	Wal-Mart Stores, Inc.*
Bitmark Inc	Exelon Corporation	Procter & Gamble	Warner Bros. Entertainment
Black Creek Group	ExxonMobil*	Pursang Capital	Washington University in St. Louis
Boston Consulting Group (BCG)*	Federal Reserve Bank of St. Louis*	Renaissance Entrepreneurship Center	Whirlpool Corporation
Bunge North America, Inc.	FM Brand Holdings LLC	Republic Services	World Wide Technology
Cahoot	Friday	Rockwood Group	Zillow
Cambridge Air Solutions	GE Aviation	Santander Bank	Ziplyne
Capital Group	Google	SAP	
Catholic Charities of St. Louis	Guidehouse		

*Employers who hired for both full-time jobs and internships.